

# Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Salisbury

### Single-Family Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	7	0	- 100.0%	13	9	- 30.8%
Closed Sales	6	1	- 83.3%	16	8	- 50.0%
Median Sales Price*	\$602,750	<b>\$859,900</b>	+ 42.7%	\$547,750	<b>\$523,000</b>	- 4.5%
Inventory of Homes for Sale	7	11	+ 57.1%	--	--	--
Months Supply of Inventory	1.4	2.1	+ 50.0%	--	--	--
Cumulative Days on Market Until Sale	124	23	- 81.5%	82	54	- 34.1%
Percent of Original List Price Received*	100.6%	100.0%	- 0.6%	99.4%	97.2%	- 2.2%
New Listings	5	3	- 40.0%	17	17	0.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

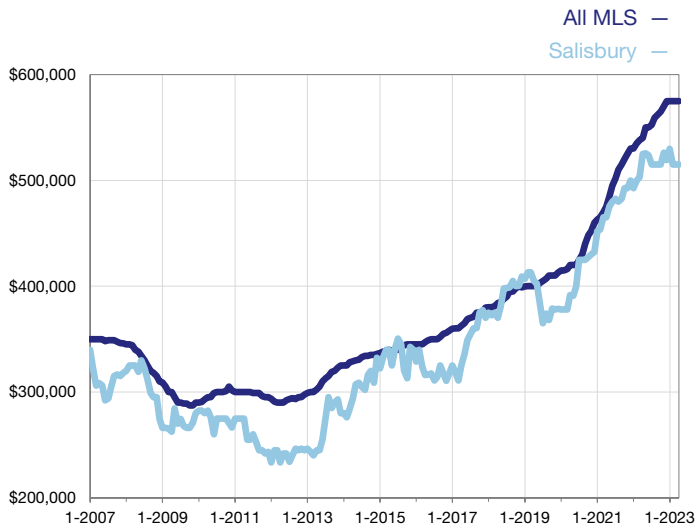
### Condominium Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	4	6	+ 50.0%	19	18	- 5.3%
Closed Sales	3	4	+ 33.3%	15	16	+ 6.7%
Median Sales Price*	\$432,049	<b>\$504,000</b>	+ 16.7%	\$439,900	<b>\$501,450</b>	+ 14.0%
Inventory of Homes for Sale	9	10	+ 11.1%	--	--	--
Months Supply of Inventory	2.0	2.9	+ 45.0%	--	--	--
Cumulative Days on Market Until Sale	94	7	- 92.6%	50	59	+ 18.0%
Percent of Original List Price Received*	91.8%	105.0%	+ 14.4%	99.2%	100.5%	+ 1.3%
New Listings	3	5	+ 66.7%	18	20	+ 11.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

