

# Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Weston

### Single-Family Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	12	21	+ 75.0%	45	50	+ 11.1%
Closed Sales	11	9	- 18.2%	33	31	- 6.1%
Median Sales Price*	\$1,850,000	<b>\$2,225,000</b>	+ 20.3%	\$2,500,000	<b>\$2,020,000</b>	- 19.2%
Inventory of Homes for Sale	38	36	- 5.3%	--	--	--
Months Supply of Inventory	2.9	3.1	+ 6.9%	--	--	--
Cumulative Days on Market Until Sale	24	100	+ 316.7%	68	108	+ 58.8%
Percent of Original List Price Received*	111.1%	99.0%	- 10.9%	102.9%	94.6%	- 8.1%
New Listings	24	22	- 8.3%	74	78	+ 5.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

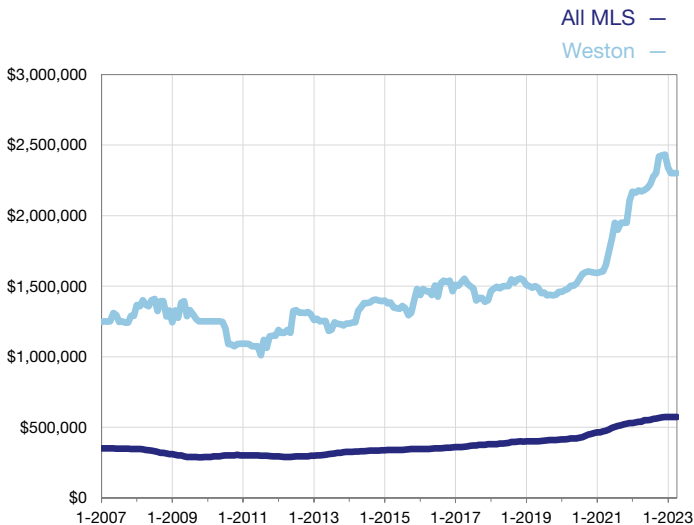
### Condominium Properties

Key Metrics	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	1	- 66.7%	6	9	+ 50.0%
Closed Sales	1	1	0.0%	1	6	+ 500.0%
Median Sales Price*	\$506,000	<b>\$700,000</b>	+ 38.3%	\$506,000	<b>\$693,750</b>	+ 37.1%
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	1.8	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	23	16	- 30.4%	23	52	+ 126.1%
Percent of Original List Price Received*	107.9%	96.6%	- 10.5%	107.9%	97.0%	- 10.1%
New Listings	0	1	--	10	9	- 10.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

