

# Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hancock

### Single-Family Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	1	--	3	2	- 33.3%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$335,000	\$0	- 100.0%	\$401,000	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	321	0	- 100.0%	199	0	- 100.0%
Percent of Original List Price Received*	76.2%	0.0%	- 100.0%	93.6%	0.0%	- 100.0%
New Listings	0	0	--	1	3	+ 200.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

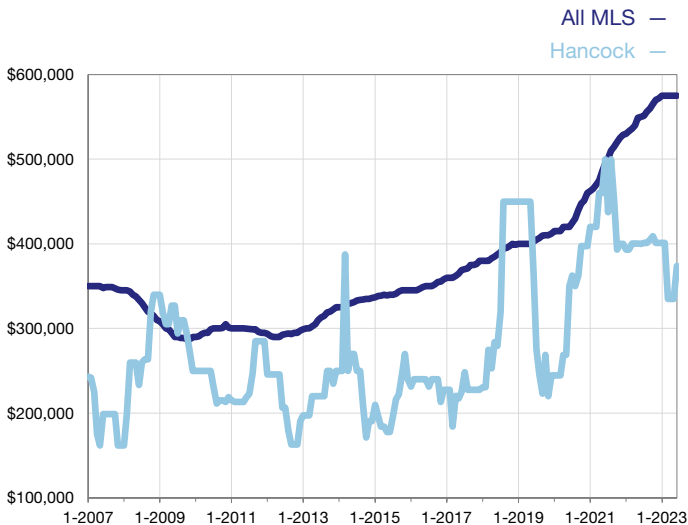
### Condominium Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	1	--	21	7	- 66.7%
Closed Sales	3	2	- 33.3%	28	9	- 67.9%
Median Sales Price*	\$250,000	\$188,750	- 24.5%	\$260,175	\$137,500	- 47.2%
Inventory of Homes for Sale	4	9	+ 125.0%	--	--	--
Months Supply of Inventory	1.2	4.1	+ 241.7%	--	--	--
Cumulative Days on Market Until Sale	79	116	+ 46.8%	95	93	- 2.1%
Percent of Original List Price Received*	97.2%	86.1%	- 11.4%	96.1%	91.3%	- 5.0%
New Listings	0	1	--	21	13	- 38.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

