

Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	7	1	- 85.7%	22	15	- 31.8%
Closed Sales	3	2	- 33.3%	20	13	- 35.0%
Median Sales Price*	\$200,000	\$595,000	+ 197.5%	\$265,000	\$348,250	+ 31.4%
Inventory of Homes for Sale	14	13	- 7.1%	--	--	--
Months Supply of Inventory	3.5	5.6	+ 60.0%	--	--	--
Cumulative Days on Market Until Sale	96	284	+ 195.8%	111	135	+ 21.6%
Percent of Original List Price Received*	104.0%	89.2%	- 14.2%	101.0%	92.5%	- 8.4%
New Listings	7	7	0.0%	31	21	- 32.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

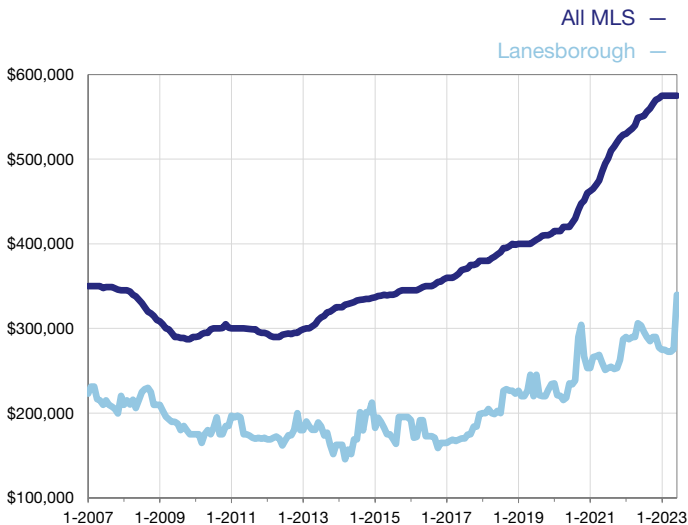
Condominium Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	0	- 100.0%
Closed Sales	1	0	- 100.0%	3	0	- 100.0%
Median Sales Price*	\$130,500	\$0	- 100.0%	\$129,900	\$0	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	44	0	- 100.0%	68	0	- 100.0%
Percent of Original List Price Received*	103.7%	0.0%	- 100.0%	98.7%	0.0%	- 100.0%
New Listings	0	0	--	1	0	- 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

