

# Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Salisbury

### Single-Family Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	11	7	- 36.4%	30	21	- 30.0%
Closed Sales	10	7	- 30.0%	30	18	- 40.0%
Median Sales Price*	\$522,500	<b>\$660,000</b>	+ 26.3%	\$530,000	<b>\$535,000</b>	+ 0.9%
Inventory of Homes for Sale	13	5	- 61.5%	--	--	--
Months Supply of Inventory	2.4	1.1	- 54.2%	--	--	--
Cumulative Days on Market Until Sale	29	54	+ 86.2%	55	49	- 10.9%
Percent of Original List Price Received*	98.8%	<b>96.4%</b>	- 2.4%	99.7%	<b>97.6%</b>	- 2.1%
New Listings	13	6	- 53.8%	40	26	- 35.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

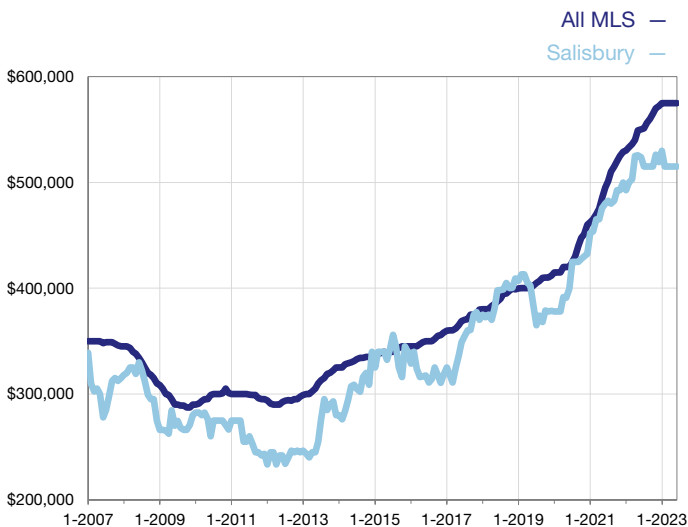
### Condominium Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	5	+ 66.7%	29	29	0.0%
Closed Sales	9	5	- 44.4%	33	26	- 21.2%
Median Sales Price*	\$480,000	<b>\$600,000</b>	+ 25.0%	\$462,500	<b>\$551,950</b>	+ 19.3%
Inventory of Homes for Sale	12	5	- 58.3%	--	--	--
Months Supply of Inventory	2.9	1.4	- 51.7%	--	--	--
Cumulative Days on Market Until Sale	54	37	- 31.5%	50	61	+ 22.0%
Percent of Original List Price Received*	99.2%	<b>104.0%</b>	+ 4.8%	100.0%	<b>102.4%</b>	+ 2.4%
New Listings	5	4	- 20.0%	31	26	- 16.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

