

Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Weston

Single-Family Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	11	18	+ 63.6%	83	81	- 2.4%
Closed Sales	19	22	+ 15.8%	66	67	+ 1.5%
Median Sales Price*	\$2,100,000	\$2,170,000	+ 3.3%	\$2,380,000	\$2,140,000	- 10.1%
Inventory of Homes for Sale	44	26	- 40.9%	--	--	--
Months Supply of Inventory	3.4	2.4	- 29.4%	--	--	--
Cumulative Days on Market Until Sale	33	42	+ 27.3%	48	79	+ 64.6%
Percent of Original List Price Received*	106.8%	102.4%	- 4.1%	104.8%	98.8%	- 5.7%
New Listings	25	11	- 56.0%	122	99	- 18.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

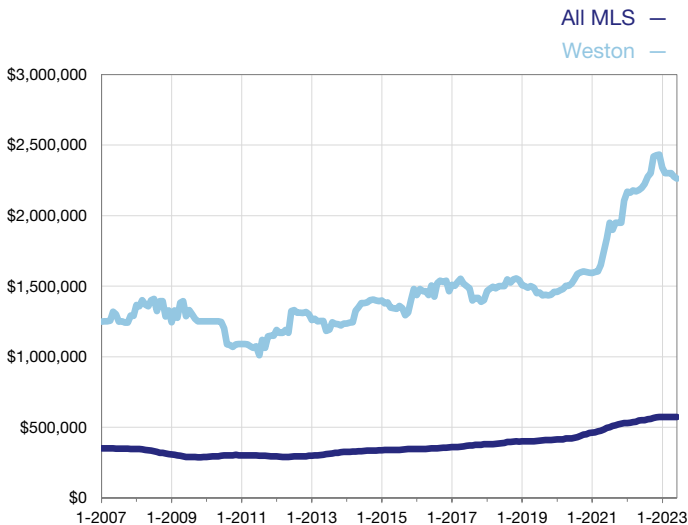
Condominium Properties

Key Metrics	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	2	+ 100.0%	9	11	+ 22.2%
Closed Sales	4	2	- 50.0%	6	9	+ 50.0%
Median Sales Price*	\$705,500	\$1,910,375	+ 170.8%	\$705,500	\$735,000	+ 4.2%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	4.2	0.8	- 81.0%	--	--	--
Cumulative Days on Market Until Sale	16	21	+ 31.3%	18	40	+ 122.2%
Percent of Original List Price Received*	106.6%	92.3%	- 13.4%	107.4%	96.3%	- 10.3%
New Listings	3	3	0.0%	17	14	- 17.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

