## Local Market Update – July 2023 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

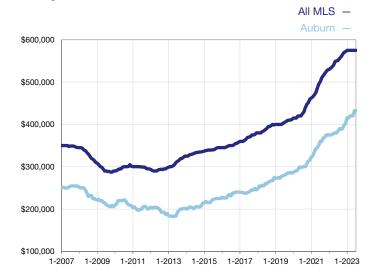
## **Auburn**

Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	22	17	- 22.7%	100	92	- 8.0%
Closed Sales	13	21	+ 61.5%	93	87	- 6.5%
Median Sales Price*	\$500,000	\$475,000	- 5.0%	\$390,000	\$430,000	+ 10.3%
Inventory of Homes for Sale	21	14	- 33.3%			
Months Supply of Inventory	1.3	1.0	- 23.1%			
Cumulative Days on Market Until Sale	31	14	- 54.8%	22	28	+ 27.3%
Percent of Original List Price Received*	104.3%	104.4%	+ 0.1%	104.8%	103.5%	- 1.2%
New Listings	21	17	- 19.0%	112	99	- 11.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

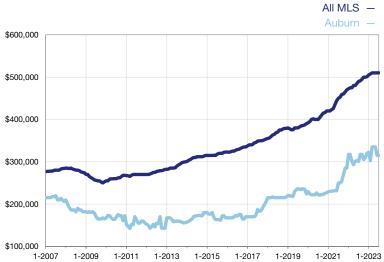
Condominium Properties		July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	3	2	- 33.3%	13	14	+ 7.7%	
Closed Sales	4	3	- 25.0%	11	12	+ 9.1%	
Median Sales Price*	\$347,500	\$228,111	- 34.4%	\$272,000	\$315,000	+ 15.8%	
Inventory of Homes for Sale	4	1	- 75.0%				
Months Supply of Inventory	1.4	0.5	- 64.3%				
Cumulative Days on Market Until Sale	9	12	+ 33.3%	13	13	0.0%	
Percent of Original List Price Received*	104.2%	112.0%	+ 7.5%	106.5%	107.6%	+ 1.0%	
New Listings	4	3	- 25.0%	15	15	0.0%	

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



## Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

## Median Sales Price - Condominium Properties



Rolling 12-Month Calculation

