Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

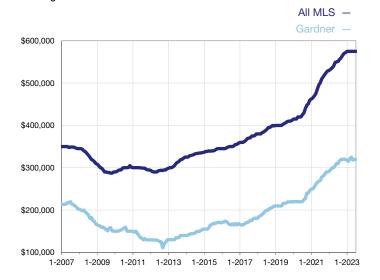
Gardner

Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	17	18	+ 5.9%	130	108	- 16.9%
Closed Sales	22	20	- 9.1%	118	97	- 17.8%
Median Sales Price*	\$335,000	\$342,500	+ 2.2%	\$338,500	\$332,500	- 1.8%
Inventory of Homes for Sale	39	10	- 74.4%			
Months Supply of Inventory	2.1	0.6	- 71.4%			
Cumulative Days on Market Until Sale	20	21	+ 5.0%	18	32	+ 77.8%
Percent of Original List Price Received*	103.7%	105.4%	+ 1.6%	106.1%	101.6%	- 4.2%
New Listings	30	10	- 66.7%	165	110	- 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

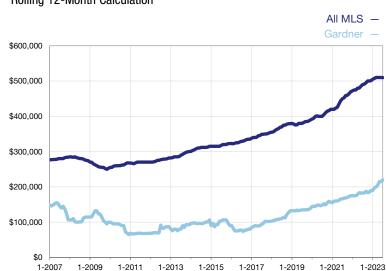
Condominium Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	1	3	+ 200.0%	13	15	+ 15.4%
Closed Sales	1	2	+ 100.0%	15	15	0.0%
Median Sales Price*	\$141,141	\$243,000	+ 72.2%	\$182,000	\$220,000	+ 20.9%
Inventory of Homes for Sale	4	1	- 75.0%			
Months Supply of Inventory	1.6	0.4	- 75.0%			
Cumulative Days on Market Until Sale	4	14	+ 250.0%	20	15	- 25.0%
Percent of Original List Price Received*	104.5%	102.5%	- 1.9%	103.6%	105.1%	+ 1.4%
New Listings	3	2	- 33.3%	17	16	- 5.9%

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Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

Median Sales Price - Condominium Properties



Rolling 12-Month Calculation

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