

Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hardwick

Single-Family Properties

| Key Metrics | July | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 0 | 0 | -- | 12 | 4 | - 66.7% |
| Closed Sales | 1 | 2 | + 100.0% | 14 | 3 | - 78.6% |
| Median Sales Price* | \$278,000 | \$318,600 | + 14.6% | \$310,000 | \$342,200 | + 10.4% |
| Inventory of Homes for Sale | 9 | 4 | - 55.6% | -- | -- | -- |
| Months Supply of Inventory | 3.5 | 2.5 | - 28.6% | -- | -- | -- |
| Cumulative Days on Market Until Sale | 19 | 19 | 0.0% | 40 | 74 | + 85.0% |
| Percent of Original List Price Received* | 111.2% | 99.8% | - 10.3% | 99.6% | 97.6% | - 2.0% |
| New Listings | 2 | 2 | 0.0% | 16 | 8 | - 50.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

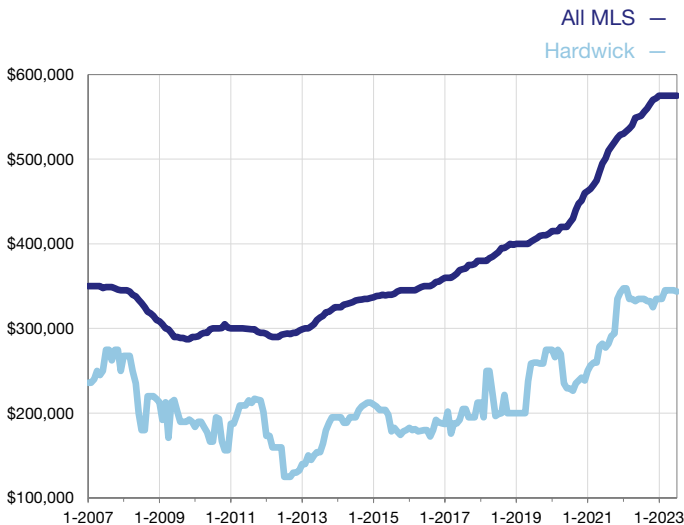
Condominium Properties

| Key Metrics | July | | | Year to Date | | |
|--|------|------------|-------|--------------|------------------|----------|
| | 2022 | 2023 | + / - | 2022 | 2023 | + / - |
| Pending Sales | 0 | 0 | -- | 0 | 1 | -- |
| Closed Sales | 0 | 0 | -- | 1 | 1 | 0.0% |
| Median Sales Price* | \$0 | \$0 | -- | \$189,500 | \$175,000 | - 7.7% |
| Inventory of Homes for Sale | 0 | 0 | -- | -- | -- | -- |
| Months Supply of Inventory | 0.0 | 0.0 | -- | -- | -- | -- |
| Cumulative Days on Market Until Sale | 0 | 0 | -- | 37 | 69 | + 86.5% |
| Percent of Original List Price Received* | 0.0% | 0.0% | -- | 96.2% | 94.6% | - 1.7% |
| New Listings | 0 | 0 | -- | 1 | 0 | - 100.0% |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

