

# Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lanesborough

### Single-Family Properties

Key Metrics	July			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	5	+ 400.0%	23	20	- 13.0%
Closed Sales	6	5	- 16.7%	26	18	- 30.8%
Median Sales Price*	\$353,250	<b>\$272,900</b>	- 22.7%	\$272,500	<b>\$312,125</b>	+ 14.5%
Inventory of Homes for Sale	14	10	- 28.6%	--	--	--
Months Supply of Inventory	3.7	3.8	+ 2.7%	--	--	--
Cumulative Days on Market Until Sale	51	144	+ 182.4%	97	138	+ 42.3%
Percent of Original List Price Received*	100.3%	91.0%	- 9.3%	100.9%	92.1%	- 8.7%
New Listings	1	1	0.0%	32	23	- 28.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

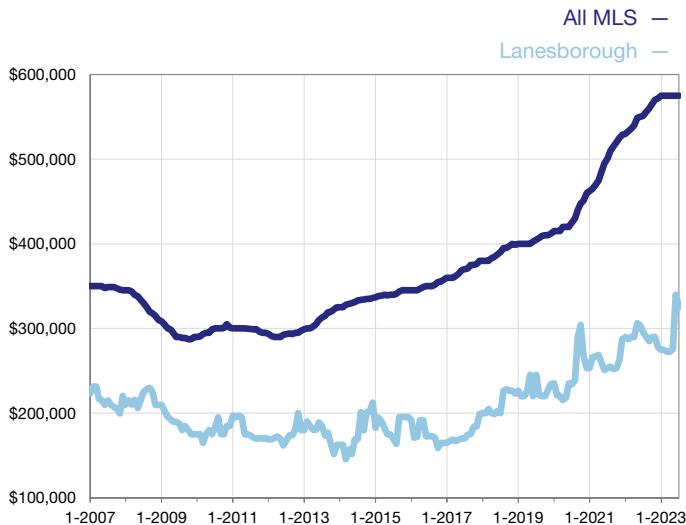
### Condominium Properties

Key Metrics	July			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	0	- 100.0%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$129,900	<b>\$0</b>	- 100.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	68	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	98.7%	0.0%	- 100.0%
New Listings	0	0	--	1	0	- 100.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

