Local Market Update – July 2023 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

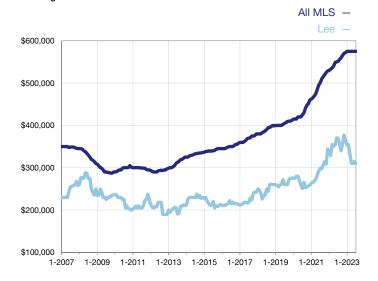
Lee

Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	7	6	- 14.3%	23	33	+ 43.5%
Closed Sales	4	8	+ 100.0%	17	27	+ 58.8%
Median Sales Price*	\$334,500	\$365,000	+ 9.1%	\$384,000	\$285,000	- 25.8%
Inventory of Homes for Sale	15	17	+ 13.3%			
Months Supply of Inventory	3.2	3.7	+ 15.6%			
Cumulative Days on Market Until Sale	95	64	- 32.6%	131	110	- 16.0%
Percent of Original List Price Received*	104.3%	95.8%	- 8.1%	98.8%	93.5%	- 5.4%
New Listings	7	6	- 14.3%	31	46	+ 48.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

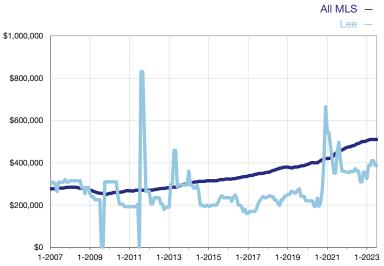
Condominium Properties		July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	1	0	- 100.0%	8	2	- 75.0%	
Closed Sales	0	0		6	3	- 50.0%	
Median Sales Price*	\$0	\$0		\$374,950	\$415,000	+ 10.7%	
Inventory of Homes for Sale	2	2	0.0%				
Months Supply of Inventory	1.2	1.6	+ 33.3%				
Cumulative Days on Market Until Sale	0	0		69	330	+ 378.3%	
Percent of Original List Price Received*	0.0%	0.0%		97.9%	96.4%	- 1.5%	
New Listings	1	0	- 100.0%	9	4	- 55.6%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family Properties Rolling 12-Month Calculation

Median Sales Price - Condominium Properties



Rolling 12-Month Calculation

