Local Market Update – July 2023 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

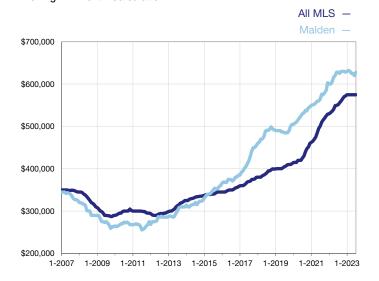
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Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	22	24	+ 9.1%	141	88	- 37.6%
Closed Sales	27	15	- 44.4%	134	73	- 45.5%
Median Sales Price*	\$630,000	\$675,000	+ 7.1%	\$635,000	\$655,000	+ 3.1%
Inventory of Homes for Sale	28	12	- 57.1%			
Months Supply of Inventory	1.4	0.9	- 35.7%			
Cumulative Days on Market Until Sale	22	35	+ 59.1%	22	28	+ 27.3%
Percent of Original List Price Received*	105.9%	107.8%	+ 1.8%	106.5%	104.8%	- 1.6%
New Listings	23	24	+ 4.3%	163	97	- 40.5%

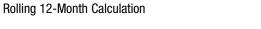
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	10	10	0.0%	81	60	- 25.9%	
Closed Sales	20	12	- 40.0%	77	54	- 29.9%	
Median Sales Price*	\$397,500	\$415,000	+ 4.4%	\$416,000	\$425,000	+ 2.2%	
Inventory of Homes for Sale	16	5	- 68.8%				
Months Supply of Inventory	1.4	0.6	- 57.1%				
Cumulative Days on Market Until Sale	17	18	+ 5.9%	29	30	+ 3.4%	
Percent of Original List Price Received*	105.1%	103.2%	- 1.8%	103.3%	101.2%	- 2.0%	
New Listings	12	8	- 33.3%	94	58	- 38.3%	

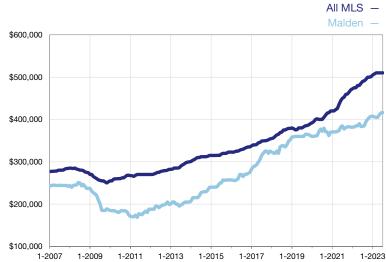
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Median Sales Price - Single-Family Properties Rolling 12-Month Calculation



Median Sales Price - Condominium Properties



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