Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

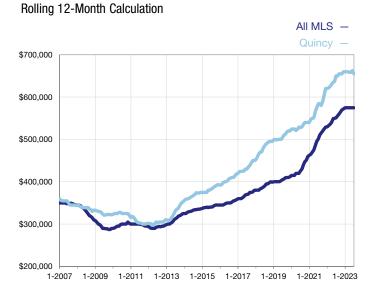
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Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	37	41	+ 10.8%	208	187	- 10.1%
Closed Sales	51	28	- 45.1%	189	163	- 13.8%
Median Sales Price*	\$731,000	\$620,000	- 15.2%	\$665,000	\$650,000	- 2.3%
Inventory of Homes for Sale	66	31	- 53.0%			
Months Supply of Inventory	2.0	1.1	- 45.0%			
Cumulative Days on Market Until Sale	19	18	- 5.3%	26	33	+ 26.9%
Percent of Original List Price Received*	103.4%	103.9%	+ 0.5%	104.1%	100.6%	- 3.4%
New Listings	43	30	- 30.2%	274	210	- 23.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	23	35	+ 52.2%	199	234	+ 17.6%	
Closed Sales	27	29	+ 7.4%	217	191	- 12.0%	
Median Sales Price*	\$474,000	\$530,000	+ 11.8%	\$440,000	\$500,000	+ 13.6%	
Inventory of Homes for Sale	48	33	- 31.3%				
Months Supply of Inventory	1.5	1.1	- 26.7%				
Cumulative Days on Market Until Sale	20	14	- 30.0%	35	25	- 28.6%	
Percent of Original List Price Received*	102.0%	102.2%	+ 0.2%	101.3%	100.8%	- 0.5%	
New Listings	31	34	+ 9.7%	238	264	+ 10.9%	

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Median Sales Price – Single-Family Properties

Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

