Local Market Update – July 2023 A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

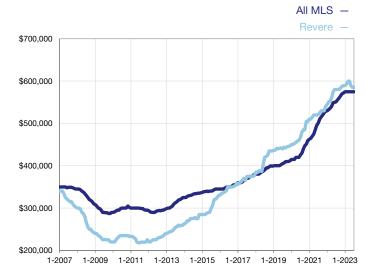
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Single-Family Properties	July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	16	19	+ 18.8%	95	89	- 6.3%
Closed Sales	11	11	0.0%	90	72	- 20.0%
Median Sales Price*	\$635,000	\$613,500	- 3.4%	\$608,000	\$594,450	- 2.2%
Inventory of Homes for Sale	33	11	- 66.7%			
Months Supply of Inventory	2.2	0.9	- 59.1%			
Cumulative Days on Market Until Sale	12	20	+ 66.7%	19	32	+ 68.4%
Percent of Original List Price Received*	104.4%	99.4%	- 4.8%	104.4%	100.6%	- 3.6%
New Listings	28	19	- 32.1%	125	94	- 24.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		July			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	14	11	- 21.4%	94	49	- 47.9%	
Closed Sales	19	9	- 52.6%	94	43	- 54.3%	
Median Sales Price*	\$440,000	\$490,000	+ 11.4%	\$439,900	\$477,500	+ 8.5%	
Inventory of Homes for Sale	18	11	- 38.9%				
Months Supply of Inventory	1.3	1.3	0.0%				
Cumulative Days on Market Until Sale	27	31	+ 14.8%	32	26	- 18.8%	
Percent of Original List Price Received*	98.9%	99.5%	+ 0.6%	101.4%	100.5%	- 0.9%	
New Listings	12	12	0.0%	109	59	- 45.9%	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Single-Family Properties Rolling 12-Month Calculation



