

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	7	+ 133.3%	35	35	0.0%
Closed Sales	5	8	+ 60.0%	32	37	+ 15.6%
Median Sales Price*	\$1,510,000	\$1,253,000	- 17.0%	\$1,327,000	\$1,300,000	- 2.0%
Inventory of Homes for Sale	6	9	+ 50.0%	--	--	--
Months Supply of Inventory	1.0	1.8	+ 80.0%	--	--	--
Cumulative Days on Market Until Sale	19	84	+ 342.1%	30	41	+ 36.7%
Percent of Original List Price Received*	101.5%	102.6%	+ 1.1%	105.6%	104.0%	- 1.5%
New Listings	5	4	- 20.0%	37	46	+ 24.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

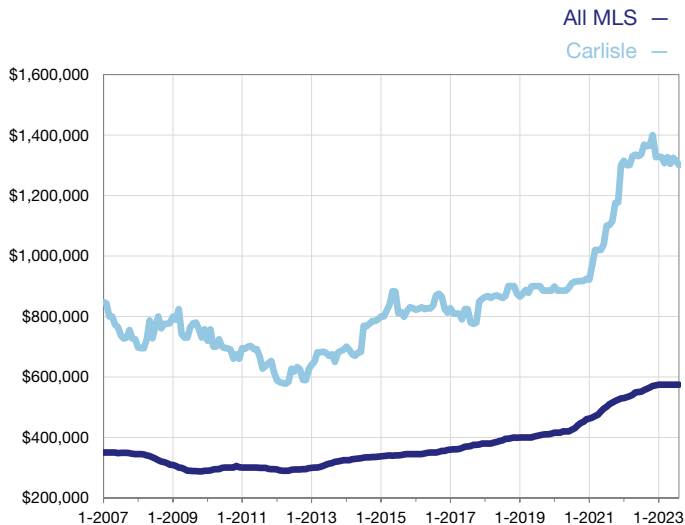
Condominium Properties

Key Metrics	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	1	0.0%	1	3	+ 200.0%
Closed Sales	0	1	--	0	3	--
Median Sales Price*	\$0	\$850,000	--	\$0	\$750,000	--
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	1.0	0.0%	--	--	--
Cumulative Days on Market Until Sale	0	26	--	0	25	--
Percent of Original List Price Received*	0.0%	94.5%	--	0.0%	95.1%	--
New Listings	1	0	- 100.0%	3	4	+ 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

