

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	7	+ 133.3%	26	28	+ 7.7%
Closed Sales	4	5	+ 25.0%	30	23	- 23.3%
Median Sales Price*	\$303,500	\$399,000	+ 31.5%	\$272,500	\$377,700	+ 38.6%
Inventory of Homes for Sale	14	7	- 50.0%	--	--	--
Months Supply of Inventory	3.7	2.3	- 37.8%	--	--	--
Cumulative Days on Market Until Sale	106	73	- 31.1%	98	123	+ 25.5%
Percent of Original List Price Received*	102.8%	87.8%	- 14.6%	101.1%	91.1%	- 9.9%
New Listings	3	4	+ 33.3%	35	27	- 22.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

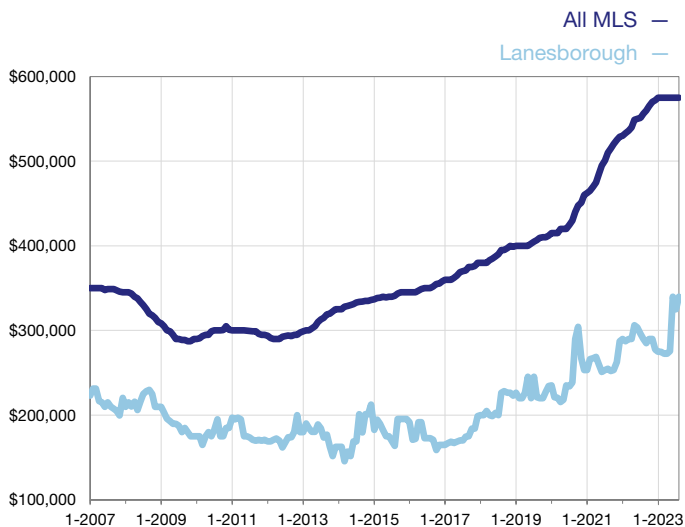
Condominium Properties

Key Metrics	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	0	- 100.0%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$129,900	\$0	- 100.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	68	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	98.7%	0.0%	- 100.0%
New Listings	1	0	- 100.0%	2	0	- 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

