

# Local Market Update – September 2023

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## Ashby

### Single-Family Properties

| Key Metrics                              | September |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -   |
| Pending Sales                            | 2         | 2                | 0.0%     | 28           | 31               | + 10.7% |
| Closed Sales                             | 1         | 4                | + 300.0% | 30           | 29               | - 3.3%  |
| Median Sales Price*                      | \$432,000 | <b>\$477,500</b> | + 10.5%  | \$406,500    | <b>\$455,000</b> | + 11.9% |
| Inventory of Homes for Sale              | 7         | 5                | - 28.6%  | --           | --               | --      |
| Months Supply of Inventory               | 2.3       | 1.3              | - 43.5%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 21        | 21               | 0.0%     | 57           | 27               | - 52.6% |
| Percent of Original List Price Received* | 102.9%    | 100.1%           | - 2.7%   | 102.8%       | 101.8%           | - 1.0%  |
| New Listings                             | 3         | 1                | - 66.7%  | 31           | 35               | + 12.9% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

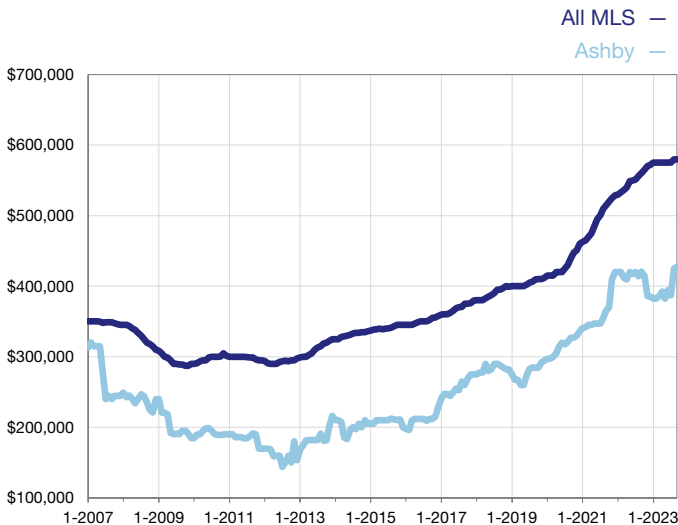
### Condominium Properties

| Key Metrics                              | September |            |       | Year to Date |            |       |
|--|-----------|------------|-------|--------------|------------|-------|
|  | 2022      | 2023       | + / - | 2022         | 2023       | + / - |
| Pending Sales                            | 0         | 0          | --    | 0            | 0          | --    |
| Closed Sales                             | 0         | 0          | --    | 0            | 0          | --    |
| Median Sales Price*                      | \$0       | <b>\$0</b> | --    | \$0          | <b>\$0</b> | --    |
| Inventory of Homes for Sale              | 0         | 0          | --    | --           | --         | --    |
| Months Supply of Inventory               | 0.0       | 0.0        | --    | --           | --         | --    |
| Cumulative Days on Market Until Sale     | 0         | 0          | --    | 0            | 0          | --    |
| Percent of Original List Price Received* | 0.0%      | 0.0%       | --    | 0.0%         | 0.0%       | --    |
| New Listings                             | 0         | 0          | --    | 0            | 0          | --    |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

