

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Carlisle

Single-Family Properties

Key Metrics	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	4	5	+ 25.0%	39	39	0.0%
Closed Sales	1	5	+ 400.0%	33	44	+ 33.3%
Median Sales Price*	\$728,000	\$1,200,000	+ 64.8%	\$1,325,000	\$1,275,000	- 3.8%
Inventory of Homes for Sale	11	8	- 27.3%	--	--	--
Months Supply of Inventory	2.0	1.6	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	35	34	- 2.9%	30	39	+ 30.0%
Percent of Original List Price Received*	101.1%	99.8%	- 1.3%	105.5%	103.8%	- 1.6%
New Listings	9	4	- 55.6%	46	50	+ 8.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

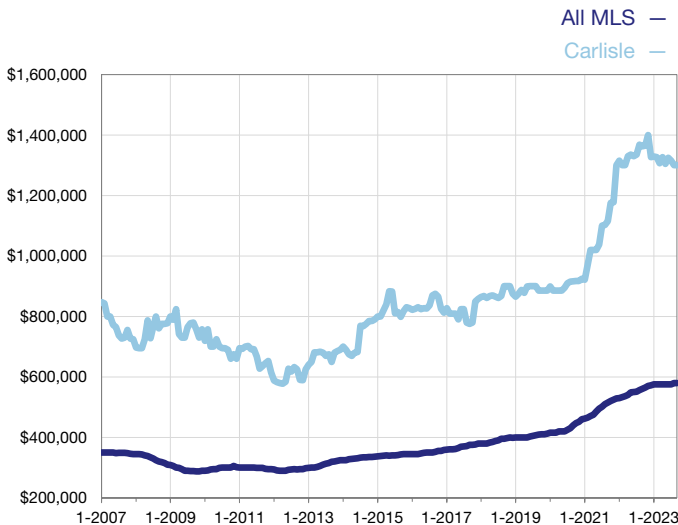
Condominium Properties

Key Metrics	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	0	- 100.0%	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	1	3	+ 200.0%
Median Sales Price*	\$750,000	\$0	- 100.0%	\$750,000	\$750,000	0.0%
Inventory of Homes for Sale	0	1	--	--	--	--
Months Supply of Inventory	0.0	1.0	--	--	--	--
Cumulative Days on Market Until Sale	14	0	- 100.0%	14	25	+ 78.6%
Percent of Original List Price Received*	102.9%	0.0%	- 100.0%	102.9%	95.1%	- 7.6%
New Listings	0	0	--	3	4	+ 33.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

