

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	3	2	- 33.3%	29	30	+ 3.4%
Closed Sales	2	5	+ 150.0%	32	28	- 12.5%
Median Sales Price*	\$254,500	\$441,000	+ 73.3%	\$272,500	\$378,850	+ 39.0%
Inventory of Homes for Sale	14	4	- 71.4%	--	--	--
Months Supply of Inventory	3.7	1.3	- 64.9%	--	--	--
Cumulative Days on Market Until Sale	34	125	+ 267.6%	94	124	+ 31.9%
Percent of Original List Price Received*	103.4%	93.9%	- 9.2%	101.3%	91.6%	- 9.6%
New Listings	3	2	- 33.3%	38	29	- 23.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

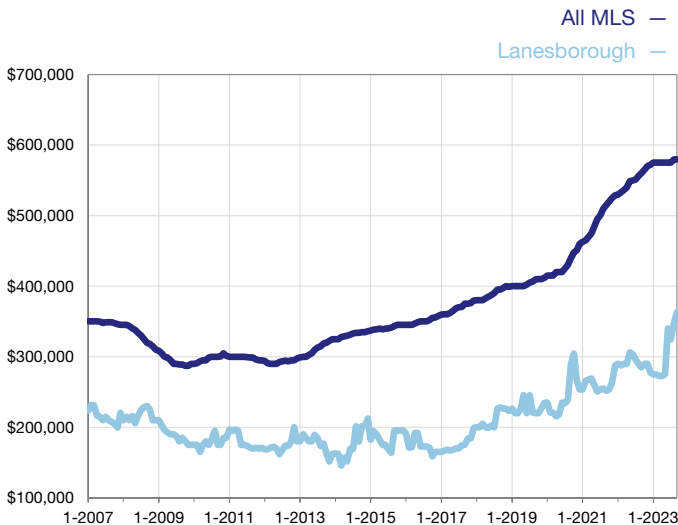
Condominium Properties

Key Metrics	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	0	- 100.0%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$129,900	\$0	- 100.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	68	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	98.7%	0.0%	- 100.0%
New Listings	0	0	--	2	0	- 100.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

