

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Carlisle

### Single-Family Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	10	4	- 60.0%	49	41	- 16.3%
Closed Sales	8	4	- 50.0%	41	48	+ 17.1%
Median Sales Price*	\$1,374,000	<b>\$987,500</b>	- 28.1%	\$1,325,000	<b>\$1,241,208</b>	- 6.3%
Inventory of Homes for Sale	8	8	0.0%	--	--	--
Months Supply of Inventory	1.5	1.8	+ 20.0%	--	--	--
Cumulative Days on Market Until Sale	25	22	- 12.0%	29	38	+ 31.0%
Percent of Original List Price Received*	106.1%	99.3%	- 6.4%	105.6%	103.4%	- 2.1%
New Listings	7	4	- 42.9%	53	54	+ 1.9%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

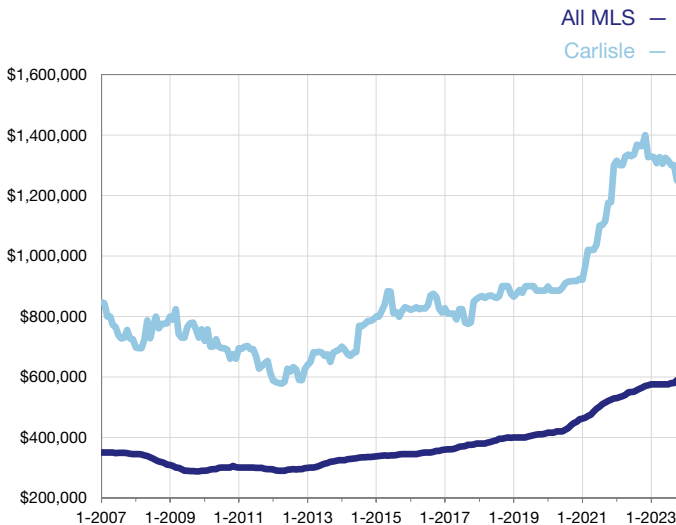
### Condominium Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	3	+ 50.0%
Closed Sales	1	0	- 100.0%	2	3	+ 50.0%
Median Sales Price*	\$1,155,000	<b>\$0</b>	- 100.0%	\$952,500	<b>\$750,000</b>	- 21.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	22	0	- 100.0%	18	25	+ 38.9%
Percent of Original List Price Received*	98.8%	0.0%	- 100.0%	100.8%	95.1%	- 5.7%
New Listings	0	0	--	3	4	+ 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

