

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Haverhill

### Single-Family Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	30	27	- 10.0%	318	255	- 19.8%
Closed Sales	36	30	- 16.7%	324	245	- 24.4%
Median Sales Price*	\$494,500	<b>\$500,000</b>	+ 1.1%	\$500,000	<b>\$530,000</b>	+ 6.0%
Inventory of Homes for Sale	37	26	- 29.7%	--	--	--
Months Supply of Inventory	1.1	1.1	0.0%	--	--	--
Cumulative Days on Market Until Sale	29	17	- 41.4%	23	26	+ 13.0%
Percent of Original List Price Received*	100.0%	<b>102.5%</b>	+ 2.5%	104.1%	<b>102.8%</b>	- 1.2%
New Listings	30	26	- 13.3%	366	272	- 25.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

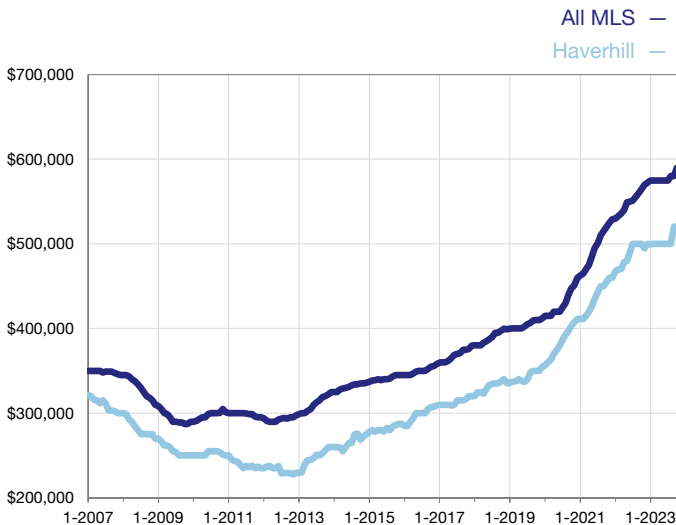
### Condominium Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	33	25	- 24.2%	224	207	- 7.6%
Closed Sales	16	25	+ 56.3%	212	205	- 3.3%
Median Sales Price*	\$397,500	<b>\$380,000</b>	- 4.4%	\$350,000	<b>\$373,211</b>	+ 6.6%
Inventory of Homes for Sale	19	16	- 15.8%	--	--	--
Months Supply of Inventory	0.8	0.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	22	23	+ 4.5%	17	19	+ 11.8%
Percent of Original List Price Received*	101.7%	<b>103.0%</b>	+ 1.3%	105.1%	<b>103.5%</b>	- 1.5%
New Listings	25	28	+ 12.0%	241	224	- 7.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

