

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Waterfront

### Single-Family Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	0	0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
New Listings	0	0	--	0	0	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

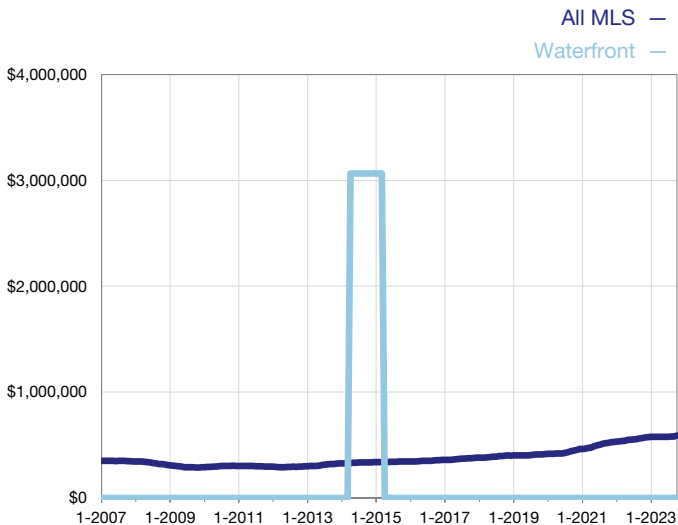
### Condominium Properties

Key Metrics	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	7	8	+ 14.3%	105	81	- 22.9%
Closed Sales	4	8	+ 100.0%	107	77	- 28.0%
Median Sales Price*	\$1,142,500	\$1,110,000	- 2.8%	\$1,250,000	\$1,225,000	- 2.0%
Inventory of Homes for Sale	47	47	0.0%	--	--	--
Months Supply of Inventory	4.5	6.1	+ 35.6%	--	--	--
Cumulative Days on Market Until Sale	30	60	+ 100.0%	64	69	+ 7.8%
Percent of Original List Price Received*	97.1%	97.1%	0.0%	95.6%	95.4%	- 0.2%
New Listings	10	13	+ 30.0%	171	146	- 14.6%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

