

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Auburn

Single-Family Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	15	13	- 13.3%	167	156	- 6.6%
Closed Sales	18	22	+ 22.2%	168	157	- 6.5%
Median Sales Price*	\$440,500	\$408,500	- 7.3%	\$402,000	\$443,000	+ 10.2%
Inventory of Homes for Sale	22	6	- 72.7%	--	--	--
Months Supply of Inventory	1.4	0.4	- 71.4%	--	--	--
Cumulative Days on Market Until Sale	24	19	- 20.8%	23	24	+ 4.3%
Percent of Original List Price Received*	98.6%	105.5%	+ 7.0%	103.4%	103.9%	+ 0.5%
New Listings	16	7	- 56.3%	186	164	- 11.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

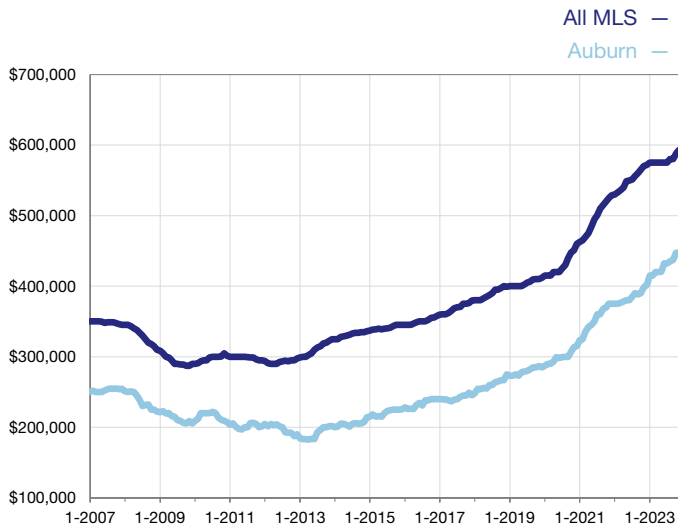
Condominium Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	3	+ 50.0%	19	19	0.0%
Closed Sales	3	1	- 66.7%	19	17	- 10.5%
Median Sales Price*	\$335,798	\$389,900	+ 16.1%	\$335,000	\$315,000	- 6.0%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	11	24	+ 118.2%	12	13	+ 8.3%
Percent of Original List Price Received*	100.7%	97.5%	- 3.2%	105.9%	106.1%	+ 0.2%
New Listings	1	1	0.0%	20	20	0.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

