

# Local Market Update – November 2023

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## Deerfield

### Single-Family Properties

| Key Metrics                              | November  |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -   |
| Pending Sales                            | 2         | 5                | + 150.0% | 25           | 23               | - 8.0%  |
| Closed Sales                             | 1         | 5                | + 400.0% | 27           | 19               | - 29.6% |
| Median Sales Price*                      | \$243,000 | <b>\$335,000</b> | + 37.9%  | \$421,026    | <b>\$410,000</b> | - 2.6%  |
| Inventory of Homes for Sale              | 6         | 4                | - 33.3%  | --           | --               | --      |
| Months Supply of Inventory               | 2.4       | 1.8              | - 25.0%  | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 19        | 49               | + 157.9% | 38           | 56               | + 47.4% |
| Percent of Original List Price Received* | 101.7%    | <b>103.8%</b>    | + 2.1%   | 99.9%        | <b>94.0%</b>     | - 5.9%  |
| New Listings                             | 2         | 1                | - 50.0%  | 31           | 25               | - 19.4% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

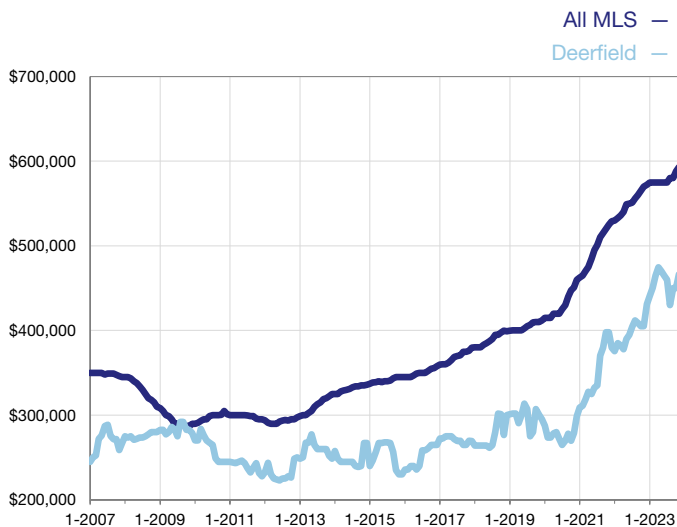
### Condominium Properties

| Key Metrics                              | November  |                  |          | Year to Date |                  |         |
|--|-----------|------------------|----------|--------------|------------------|---------|
|  | 2022      | 2023             | + / -    | 2022         | 2023             | + / -   |
| Pending Sales                            | 0         | 1                | --       | 8            | 5                | - 37.5% |
| Closed Sales                             | 2         | 2                | 0.0%     | 9            | 6                | - 33.3% |
| Median Sales Price*                      | \$328,000 | <b>\$420,250</b> | + 28.1%  | \$335,000    | <b>\$327,500</b> | - 2.2%  |
| Inventory of Homes for Sale              | 2         | 0                | - 100.0% | --           | --               | --      |
| Months Supply of Inventory               | 1.2       | 0.0              | - 100.0% | --           | --               | --      |
| Cumulative Days on Market Until Sale     | 5         | 24               | + 380.0% | 15           | 22               | + 46.7% |
| Percent of Original List Price Received* | 107.3%    | <b>103.2%</b>    | - 3.8%   | 103.7%       | <b>103.4%</b>    | - 0.3%  |
| New Listings                             | 1         | 0                | - 100.0% | 10           | 5                | - 50.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

