

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Harvard

Single-Family Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	9	4	- 55.6%	58	41	- 29.3%
Closed Sales	3	6	+ 100.0%	56	42	- 25.0%
Median Sales Price*	\$811,500	\$988,750	+ 21.8%	\$947,500	\$964,500	+ 1.8%
Inventory of Homes for Sale	10	7	- 30.0%	--	--	--
Months Supply of Inventory	1.8	1.8	0.0%	--	--	--
Cumulative Days on Market Until Sale	45	71	+ 57.8%	35	45	+ 28.6%
Percent of Original List Price Received*	90.0%	94.5%	+ 5.0%	103.0%	97.8%	- 5.0%
New Listings	3	3	0.0%	69	50	- 27.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

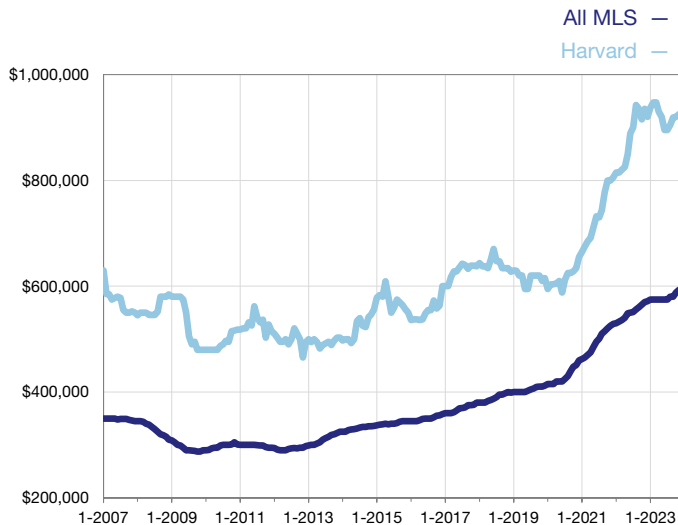
Condominium Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	11	11	0.0%
Closed Sales	1	1	0.0%	18	18	0.0%
Median Sales Price*	\$585,000	\$620,000	+ 6.0%	\$619,741	\$680,725	+ 9.8%
Inventory of Homes for Sale	5	1	- 80.0%	--	--	--
Months Supply of Inventory	2.7	0.6	- 77.8%	--	--	--
Cumulative Days on Market Until Sale	83	63	- 24.1%	18	108	+ 500.0%
Percent of Original List Price Received*	90.0%	93.2%	+ 3.6%	104.1%	101.1%	- 2.9%
New Listings	0	0	--	16	12	- 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

