

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hatfield

Single-Family Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	2	0.0%	20	15	- 25.0%
Closed Sales	2	1	- 50.0%	19	12	- 36.8%
Median Sales Price*	\$330,000	\$566,000	+ 71.5%	\$420,000	\$465,000	+ 10.7%
Inventory of Homes for Sale	3	3	0.0%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	87	22	- 74.7%	44	26	- 40.9%
Percent of Original List Price Received*	92.9%	102.9%	+ 10.8%	96.8%	99.7%	+ 3.0%
New Listings	3	1	- 66.7%	22	18	- 18.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

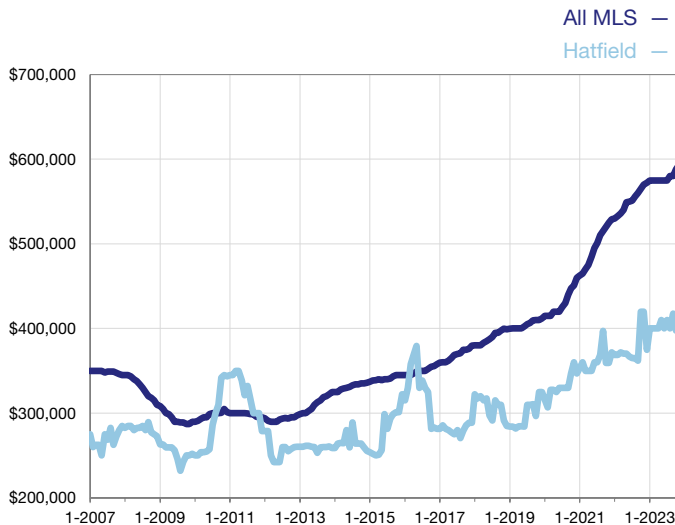
Condominium Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	0	- 100.0%	5	10	+ 100.0%
Closed Sales	0	0	--	4	9	+ 125.0%
Median Sales Price*	\$0	\$0	--	\$267,500	\$527,000	+ 97.0%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	8.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	11	73	+ 563.6%
Percent of Original List Price Received*	0.0%	0.0%	--	107.6%	102.5%	- 4.7%
New Listings	9	0	- 100.0%	14	3	- 78.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

