

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lanesborough

Single-Family Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	1	0.0%	34	32	- 5.9%
Closed Sales	4	1	- 75.0%	39	32	- 17.9%
Median Sales Price*	\$430,000	\$320,000	- 25.6%	\$275,000	\$368,850	+ 34.1%
Inventory of Homes for Sale	13	9	- 30.8%	--	--	--
Months Supply of Inventory	4.0	3.3	- 17.5%	--	--	--
Cumulative Days on Market Until Sale	125	59	- 52.8%	98	123	+ 25.5%
Percent of Original List Price Received*	95.0%	85.3%	- 10.2%	100.0%	90.3%	- 9.7%
New Listings	4	5	+ 25.0%	45	36	- 20.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

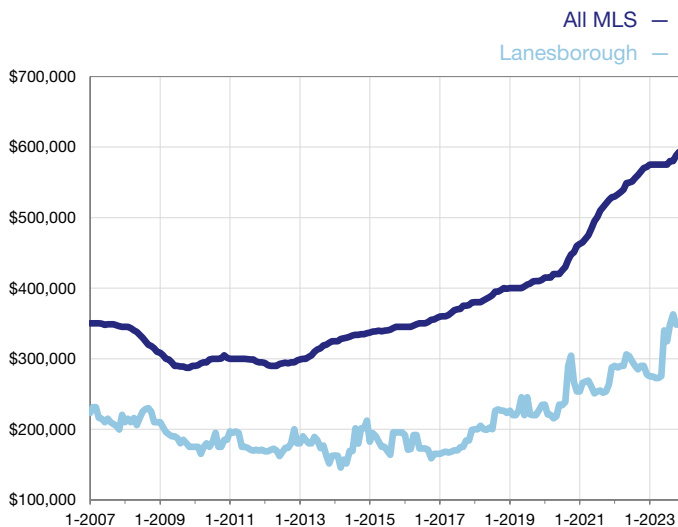
Condominium Properties

Key Metrics	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	0	- 100.0%
Closed Sales	0	0	--	3	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$129,900	\$0	- 100.0%
Inventory of Homes for Sale	1	2	+ 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	0	--	68	0	- 100.0%
Percent of Original List Price Received*	0.0%	0.0%	--	98.7%	0.0%	- 100.0%
New Listings	0	0	--	2	1	- 50.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

