

Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

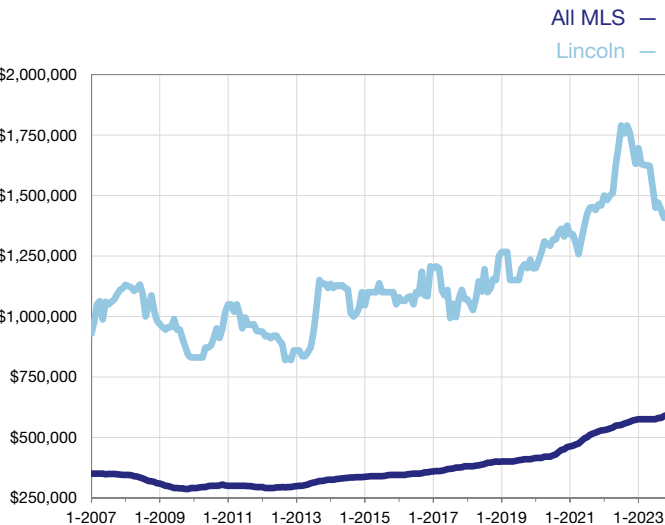
Single-Family Properties	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Key Metrics						
Pending Sales	5	1	- 80.0%	40	43	+ 7.5%
Closed Sales	3	2	- 33.3%	37	42	+ 13.5%
Median Sales Price*	\$1,220,000	\$1,262,500	+ 3.5%	\$1,697,000	\$1,403,750	- 17.3%
Inventory of Homes for Sale	9	3	- 66.7%	--	--	--
Months Supply of Inventory	2.6	0.8	- 69.2%	--	--	--
Cumulative Days on Market Until Sale	13	13	0.0%	23	39	+ 69.6%
Percent of Original List Price Received*	108.2%	120.9%	+ 11.7%	104.6%	103.3%	- 1.2%
New Listings	3	1	- 66.7%	49	48	- 2.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Key Metrics						
Pending Sales	2	3	+ 50.0%	12	13	+ 8.3%
Closed Sales	1	0	- 100.0%	12	11	- 8.3%
Median Sales Price*	\$795,000	\$0	- 100.0%	\$658,500	\$551,000	- 16.3%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.6	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	19	0	- 100.0%	21	41	+ 95.2%
Percent of Original List Price Received*	100.0%	0.0%	- 100.0%	103.7%	99.1%	- 4.4%
New Listings	0	1	--	12	15	+ 25.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

