

# Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Carlisle

### Single-Family Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	4	2	- 50.0%	56	44	- 21.4%
Closed Sales	5	3	- 40.0%	52	53	+ 1.9%
Median Sales Price*	\$1,525,000	<b>\$1,270,000</b>	- 16.7%	\$1,327,000	<b>\$1,250,000</b>	- 5.8%
Inventory of Homes for Sale	3	7	+ 133.3%	--	--	--
Months Supply of Inventory	0.6	1.8	+ 200.0%	--	--	--
Cumulative Days on Market Until Sale	19	62	+ 226.3%	28	40	+ 42.9%
Percent of Original List Price Received*	101.1%	97.3%	- 3.8%	104.4%	102.7%	- 1.6%
New Listings	0	0	--	56	57	+ 1.8%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

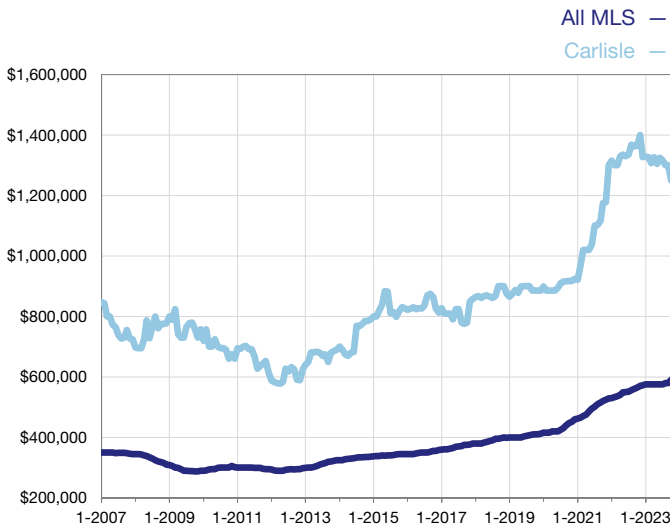
### Condominium Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	2	3	+ 50.0%
Closed Sales	0	0	--	2	3	+ 50.0%
Median Sales Price*	\$0	<b>\$0</b>	--	\$952,500	<b>\$750,000</b>	- 21.3%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	18	25	+ 38.9%
Percent of Original List Price Received*	0.0%	0.0%	--	100.8%	95.1%	- 5.7%
New Listings	0	0	--	3	4	+ 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

