Fairhaven

Single-Family Properties	December			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-
Pending Sales	12	2	- 83.3%	143	117	- 18.2%
Closed Sales	13	10	- 23.1%	141	121	- 14.2%
Median Sales Price*	\$395,000	\$440,000	+ 11.4%	\$440,000	\$450,000	+ 2.3%
Inventory of Homes for Sale	20	12	- 40.0%			
Months Supply of Inventory	1.7	1.2	- 29.4%			
Cumulative Days on Market Until Sale	38	28	- 26.3%	40	42	+ 5.0%
Percent of Original List Price Received*	97.7%	101.9%	+ 4.3%	99.3%	97.7%	- 1.6%
New Listings	3	3	0.0%	172	131	- 23.8%

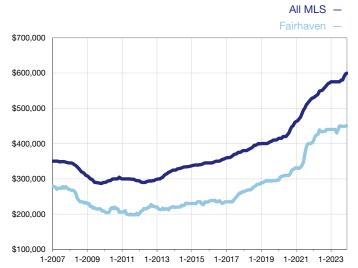
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		December			Year to Date		
Key Metrics	2022	2023	+/-	2022	2023	+/-	
Pending Sales	0	0		13	9	- 30.8%	
Closed Sales	1	0	- 100.0%	13	8	- 38.5%	
Median Sales Price*	\$261,000	\$0	- 100.0%	\$305,000	\$316,000	+ 3.6%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					
Cumulative Days on Market Until Sale	24	0	- 100.0%	28	21	- 25.0%	
Percent of Original List Price Received*	100.4%	0.0%	- 100.0%	99.7%	98.8%	- 0.9%	
New Listings	0	0		13	10	- 23.1%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price - Condominium Properties

Rolling 12-Month Calculation

