

Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Hatfield

Single-Family Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	1	1	0.0%	21	16	- 23.8%
Closed Sales	4	2	- 50.0%	23	14	- 39.1%
Median Sales Price*	\$340,000	\$436,500	+ 28.4%	\$375,000	\$465,000	+ 24.0%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.6	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	44	13	- 70.5%	44	24	- 45.5%
Percent of Original List Price Received*	90.1%	99.9%	+ 10.9%	95.6%	99.8%	+ 4.4%
New Listings	0	0	--	22	18	- 18.2%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

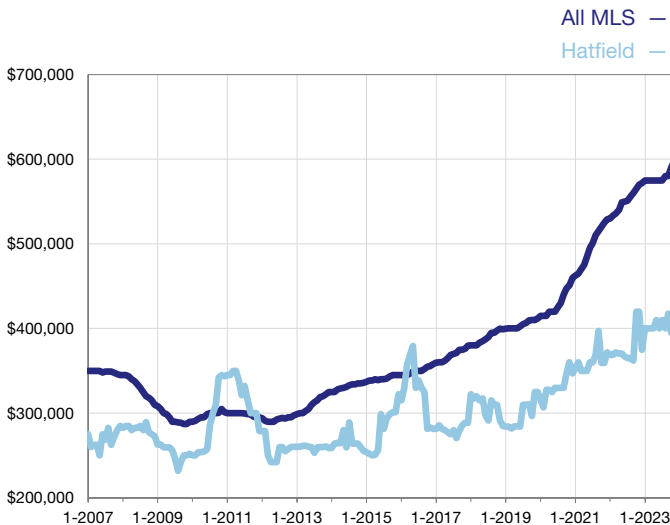
Condominium Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	0	0	--	5	10	+ 100.0%
Closed Sales	1	0	- 100.0%	5	9	+ 80.0%
Median Sales Price*	\$619,000	\$0	- 100.0%	\$275,000	\$527,000	+ 91.6%
Inventory of Homes for Sale	8	0	- 100.0%	--	--	--
Months Supply of Inventory	8.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	2	0	- 100.0%	9	73	+ 711.1%
Percent of Original List Price Received*	110.7%	0.0%	- 100.0%	108.2%	102.5%	- 5.3%
New Listings	0	0	--	14	3	- 78.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

