

# Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Haverhill

### Single-Family Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	14	22	+ 57.1%	354	295	- 16.7%
Closed Sales	26	20	- 23.1%	374	282	- 24.6%
Median Sales Price*	\$450,000	\$505,000	+ 12.2%	\$500,000	\$527,500	+ 5.5%
Inventory of Homes for Sale	29	14	- 51.7%	--	--	--
Months Supply of Inventory	1.0	0.6	- 40.0%	--	--	--
Cumulative Days on Market Until Sale	28	30	+ 7.1%	23	26	+ 13.0%
Percent of Original List Price Received*	96.9%	99.6%	+ 2.8%	103.3%	102.7%	- 0.6%
New Listings	7	13	+ 85.7%	404	306	- 24.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

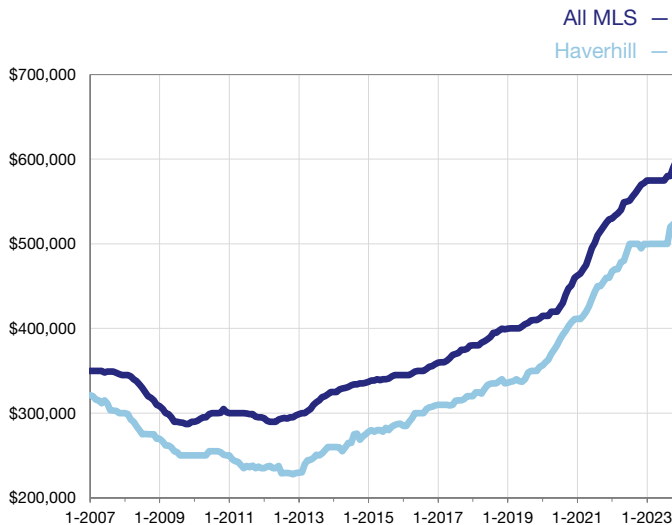
### Condominium Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	19	8	- 57.9%	268	234	- 12.7%
Closed Sales	20	25	+ 25.0%	265	253	- 4.5%
Median Sales Price*	\$342,000	\$375,000	+ 9.6%	\$355,000	\$375,000	+ 5.6%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	0.5	0.4	- 20.0%	--	--	--
Cumulative Days on Market Until Sale	22	23	+ 4.5%	19	19	0.0%
Percent of Original List Price Received*	102.0%	101.9%	- 0.1%	104.5%	103.2%	- 1.2%
New Listings	11	9	- 18.2%	279	248	- 11.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

