

Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Lincoln

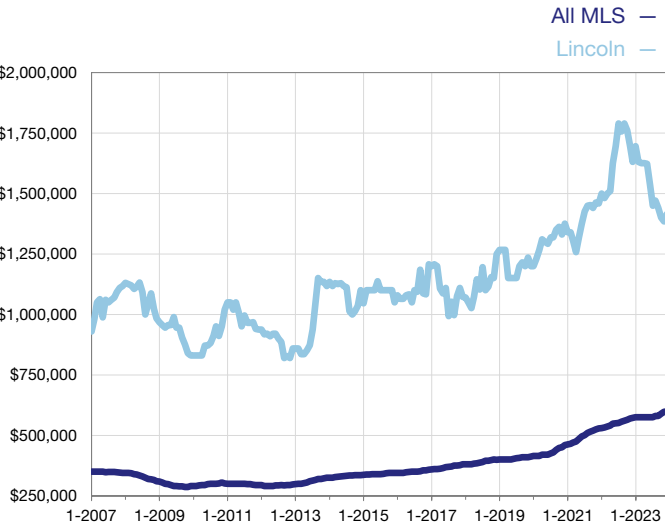
Single-Family Properties	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Key Metrics						
Pending Sales	2	1	- 50.0%	42	44	+ 4.8%
Closed Sales	6	3	- 50.0%	43	45	+ 4.7%
Median Sales Price*	\$1,077,500	\$2,000,000	+ 85.6%	\$1,630,000	\$1,415,000	- 13.2%
Inventory of Homes for Sale	6	2	- 66.7%	--	--	--
Months Supply of Inventory	1.7	0.5	- 70.6%	--	--	--
Cumulative Days on Market Until Sale	50	43	- 14.0%	26	39	+ 50.0%
Percent of Original List Price Received*	98.9%	104.8%	+ 6.0%	103.8%	103.4%	- 0.4%
New Listings	0	0	--	49	48	- 2.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Key Metrics						
Pending Sales	0	1	--	12	13	+ 8.3%
Closed Sales	1	0	- 100.0%	13	11	- 15.4%
Median Sales Price*	\$855,000	\$0	- 100.0%	\$735,000	\$551,000	- 25.0%
Inventory of Homes for Sale	2	0	- 100.0%	--	--	--
Months Supply of Inventory	1.2	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	29	0	- 100.0%	21	41	+ 95.2%
Percent of Original List Price Received*	97.2%	0.0%	- 100.0%	103.2%	99.1%	- 4.0%
New Listings	1	0	- 100.0%	13	15	+ 15.4%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

