

Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Salisbury

Single-Family Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	0	- 100.0%	61	41	- 32.8%
Closed Sales	5	2	- 60.0%	68	46	- 32.4%
Median Sales Price*	\$377,200	\$655,000	+ 73.6%	\$519,250	\$594,250	+ 14.4%
Inventory of Homes for Sale	11	6	- 45.5%	--	--	--
Months Supply of Inventory	2.2	1.5	- 31.8%	--	--	--
Cumulative Days on Market Until Sale	27	79	+ 192.6%	39	35	- 10.3%
Percent of Original List Price Received*	97.7%	88.2%	- 9.7%	99.6%	101.0%	+ 1.4%
New Listings	3	1	- 66.7%	80	53	- 33.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

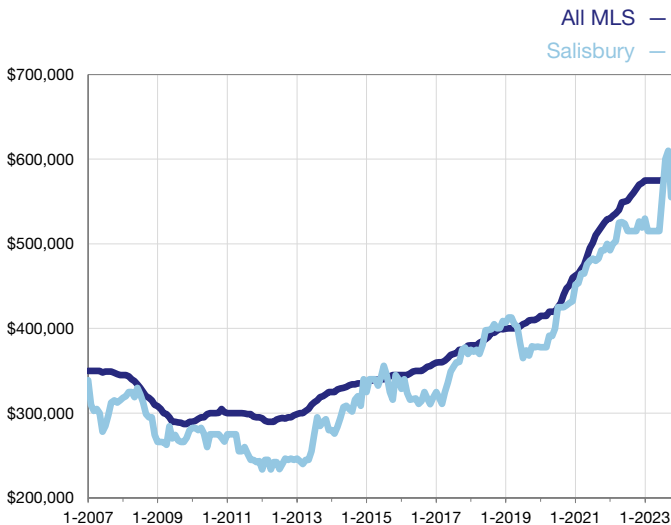
Condominium Properties

Key Metrics	December			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
Pending Sales	2	0	- 100.0%	43	59	+ 37.2%
Closed Sales	2	6	+ 200.0%	47	57	+ 21.3%
Median Sales Price*	\$528,700	\$577,450	+ 9.2%	\$471,250	\$565,000	+ 19.9%
Inventory of Homes for Sale	12	1	- 91.7%	--	--	--
Months Supply of Inventory	3.3	0.2	- 93.9%	--	--	--
Cumulative Days on Market Until Sale	59	24	- 59.3%	44	49	+ 11.4%
Percent of Original List Price Received*	100.8%	100.1%	- 0.7%	99.8%	100.7%	+ 0.9%
New Listings	4	0	- 100.0%	51	56	+ 9.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

