

# Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Lincoln

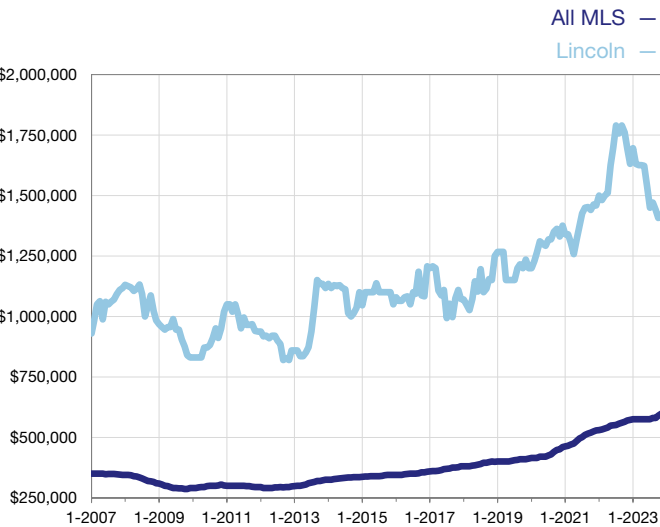
Single-Family Properties	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	0	- 100.0%	2	0	- 100.0%
Closed Sales	3	2	- 33.3%	3	2	- 33.3%
Median Sales Price*	\$1,000,000	\$3,350,000	+ 235.0%	\$1,000,000	\$3,350,000	+ 235.0%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	2.0	0.5	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	106	134	+ 26.4%	106	134	+ 26.4%
Percent of Original List Price Received*	93.1%	97.4%	+ 4.6%	93.1%	97.4%	+ 4.6%
New Listings	3	1	- 66.7%	3	1	- 66.7%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%
Closed Sales	1	3	+ 200.0%	1	3	+ 200.0%
Median Sales Price*	\$418,500	\$440,000	+ 5.1%	\$418,500	\$440,000	+ 5.1%
Inventory of Homes for Sale	2	1	- 50.0%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	45	84	+ 86.7%	45	84	+ 86.7%
Percent of Original List Price Received*	90.0%	93.8%	+ 4.2%	90.0%	93.8%	+ 4.2%
New Listings	1	2	+ 100.0%	1	2	+ 100.0%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

