

# Local Market Update – January 2024

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## Ludlow

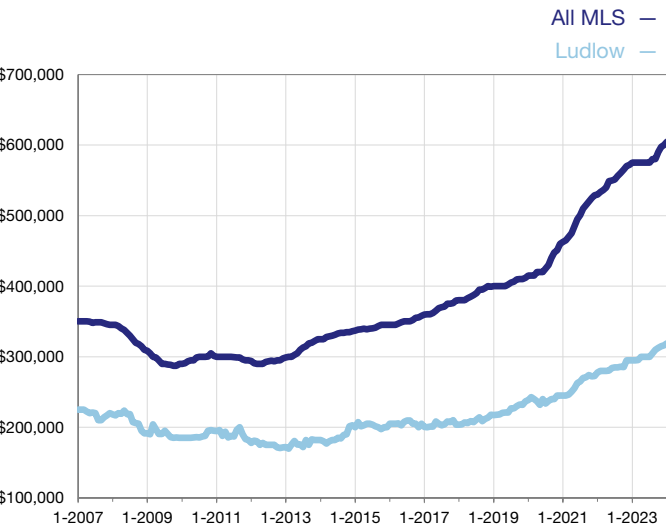
| Single-Family Properties                 | January   |           |         | Year to Date |           |         |
|--|-----------|-----------|---------|--------------|-----------|---------|
|  | 2023      | 2024      | + / -   | 2023         | 2024      | + / -   |
| Key Metrics                              |           |           |         |              |           |         |
| Pending Sales                            | 11        | 14        | + 27.3% | 11           | 14        | + 27.3% |
| Closed Sales                             | 6         | 7         | + 16.7% | 6            | 7         | + 16.7% |
| Median Sales Price*                      | \$265,950 | \$289,000 | + 8.7%  | \$265,950    | \$289,000 | + 8.7%  |
| Inventory of Homes for Sale              | 19        | 14        | - 26.3% | --           | --        | --      |
| Months Supply of Inventory               | 1.5       | 1.1       | - 26.7% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 57        | 20        | - 64.9% | 57           | 20        | - 64.9% |
| Percent of Original List Price Received* | 93.2%     | 100.1%    | + 7.4%  | 93.2%        | 100.1%    | + 7.4%  |
| New Listings                             | 12        | 16        | + 33.3% | 12           | 16        | + 33.3% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | January |           |         | Year to Date |           |         |
|--|---------|-----------|---------|--------------|-----------|---------|
|  | 2023    | 2024      | + / -   | 2023         | 2024      | + / -   |
| Key Metrics                              |         |           |         |              |           |         |
| Pending Sales                            | 2       | 1         | - 50.0% | 2            | 1         | - 50.0% |
| Closed Sales                             | 0       | 2         | --      | 0            | 2         | --      |
| Median Sales Price*                      | \$0     | \$283,750 | --      | \$0          | \$283,750 | --      |
| Inventory of Homes for Sale              | 7       | 8         | + 14.3% | --           | --        | --      |
| Months Supply of Inventory               | 2.3     | 2.7       | + 17.4% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 0       | 22        | --      | 0            | 22        | --      |
| Percent of Original List Price Received* | 0.0%    | 93.3%     | --      | 0.0%         | 93.3%     | --      |
| New Listings                             | 3       | 1         | - 66.7% | 3            | 1         | - 66.7% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

