

# Local Market Update – January 2024

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## Pittsfield

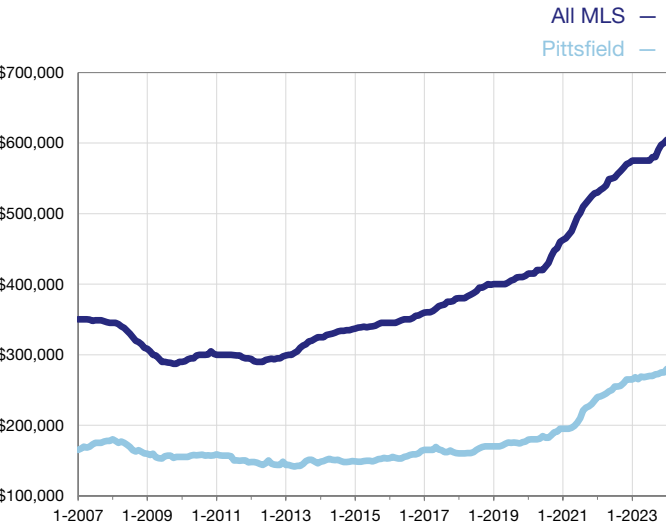
| Single-Family Properties                 | January   |           |         | Year to Date |           |         |
|--|-----------|-----------|---------|--------------|-----------|---------|
|  | 2023      | 2024      | + / -   | 2023         | 2024      | + / -   |
| Key Metrics                              |           |           |         |              |           |         |
| Pending Sales                            | 22        | 17        | - 22.7% | 22           | 17        | - 22.7% |
| Closed Sales                             | 21        | 22        | + 4.8%  | 21           | 22        | + 4.8%  |
| Median Sales Price*                      | \$210,000 | \$245,000 | + 16.7% | \$210,000    | \$245,000 | + 16.7% |
| Inventory of Homes for Sale              | 34        | 44        | + 29.4% | --           | --        | --      |
| Months Supply of Inventory               | 1.0       | 1.6       | + 60.0% | --           | --        | --      |
| Cumulative Days on Market Until Sale     | 60        | 73        | + 21.7% | 60           | 73        | + 21.7% |
| Percent of Original List Price Received* | 94.1%     | 99.2%     | + 5.4%  | 94.1%        | 99.2%     | + 5.4%  |
| New Listings                             | 20        | 26        | + 30.0% | 20           | 26        | + 30.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

| Condominium Properties                   | January   |           |          | Year to Date |           |          |
|--|-----------|-----------|----------|--------------|-----------|----------|
|  | 2023      | 2024      | + / -    | 2023         | 2024      | + / -    |
| Key Metrics                              |           |           |          |              |           |          |
| Pending Sales                            | 2         | 2         | 0.0%     | 2            | 2         | 0.0%     |
| Closed Sales                             | 1         | 1         | 0.0%     | 1            | 1         | 0.0%     |
| Median Sales Price*                      | \$190,000 | \$180,000 | - 5.3%   | \$190,000    | \$180,000 | - 5.3%   |
| Inventory of Homes for Sale              | 10        | 5         | - 50.0%  | --           | --        | --       |
| Months Supply of Inventory               | 3.6       | 1.7       | - 52.8%  | --           | --        | --       |
| Cumulative Days on Market Until Sale     | 147       | 56        | - 61.9%  | 147          | 56        | - 61.9%  |
| Percent of Original List Price Received* | 88.4%     | 94.8%     | + 7.2%   | 88.4%        | 94.8%     | + 7.2%   |
| New Listings                             | 1         | 4         | + 300.0% | 1            | 4         | + 300.0% |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

