

# Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Saugus

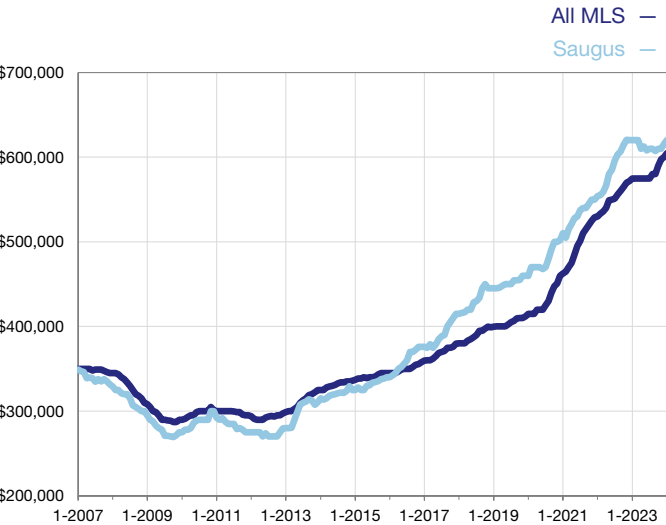
Single-Family Properties	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	11	10	- 9.1%	11	10	- 9.1%
Closed Sales	10	13	+ 30.0%	10	13	+ 30.0%
Median Sales Price*	\$595,000	\$612,500	+ 2.9%	\$595,000	\$612,500	+ 2.9%
Inventory of Homes for Sale	23	14	- 39.1%	--	--	--
Months Supply of Inventory	1.1	0.8	- 27.3%	--	--	--
Cumulative Days on Market Until Sale	21	31	+ 47.6%	21	31	+ 47.6%
Percent of Original List Price Received*	98.6%	101.8%	+ 3.2%	98.6%	101.8%	+ 3.2%
New Listings	18	16	- 11.1%	18	16	- 11.1%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	4	+ 100.0%	2	4	+ 100.0%
Closed Sales	0	1	--	0	1	--
Median Sales Price*	\$0	\$365,000	--	\$0	\$365,000	--
Inventory of Homes for Sale	3	0	- 100.0%	--	--	--
Months Supply of Inventory	1.0	0.0	- 100.0%	--	--	--
Cumulative Days on Market Until Sale	0	19	--	0	19	--
Percent of Original List Price Received*	0.0%	98.6%	--	0.0%	98.6%	--
New Listings	3	2	- 33.3%	3	2	- 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

