

# Local Market Update – February 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Hanson

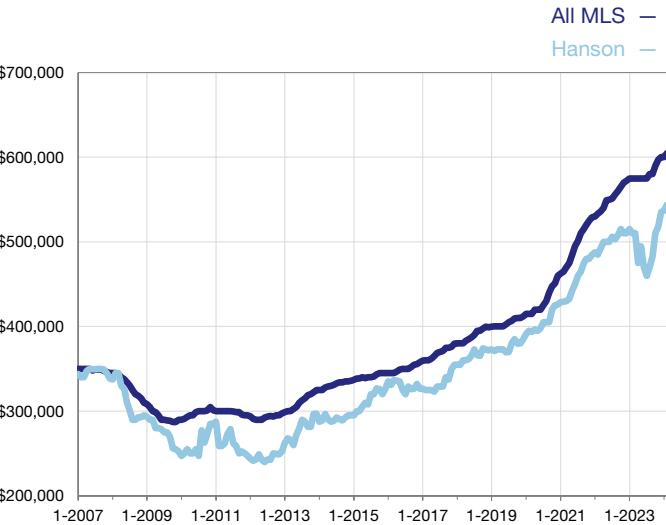
Single-Family Properties	February			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	6	+ 500.0%	6	13	+ 116.7%
Closed Sales	3	6	+ 100.0%	7	12	+ 71.4%
Median Sales Price*	\$339,000	\$610,450	+ 80.1%	\$404,900	\$579,900	+ 43.2%
Inventory of Homes for Sale	8	4	- 50.0%	--	--	--
Months Supply of Inventory	1.3	0.6	- 53.8%	--	--	--
Cumulative Days on Market Until Sale	46	66	+ 43.5%	39	55	+ 41.0%
Percent of Original List Price Received*	95.2%	97.6%	+ 2.5%	95.4%	97.0%	+ 1.7%
New Listings	3	3	0.0%	6	8	+ 33.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	February			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	0	2	--	1	3	+ 200.0%
Closed Sales	0	0	--	1	1	0.0%
Median Sales Price*	\$0	\$0	--	\$355,000	\$615,000	+ 73.2%
Inventory of Homes for Sale	0	6	--	--	--	--
Months Supply of Inventory	0.0	3.9	--	--	--	--
Cumulative Days on Market Until Sale	0	0	--	14	125	+ 792.9%
Percent of Original List Price Received*	0.0%	0.0%	--	98.6%	90.6%	- 8.1%
New Listings	0	5	--	0	6	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties  
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties  
Rolling 12-Month Calculation

