

Local Market Update – February 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

Salisbury

Single-Family Properties

Key Metrics	February			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	3	2	- 33.3%	6	7	+ 16.7%
Closed Sales	2	5	+ 150.0%	5	5	0.0%
Median Sales Price*	\$373,000	\$610,000	+ 63.5%	\$491,000	\$610,000	+ 24.2%
Inventory of Homes for Sale	5	4	- 20.0%	--	--	--
Months Supply of Inventory	0.9	1.0	+ 11.1%	--	--	--
Cumulative Days on Market Until Sale	37	29	- 21.6%	51	29	- 43.1%
Percent of Original List Price Received*	109.2%	98.4%	- 9.9%	100.2%	98.4%	- 1.8%
New Listings	4	4	0.0%	6	7	+ 16.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

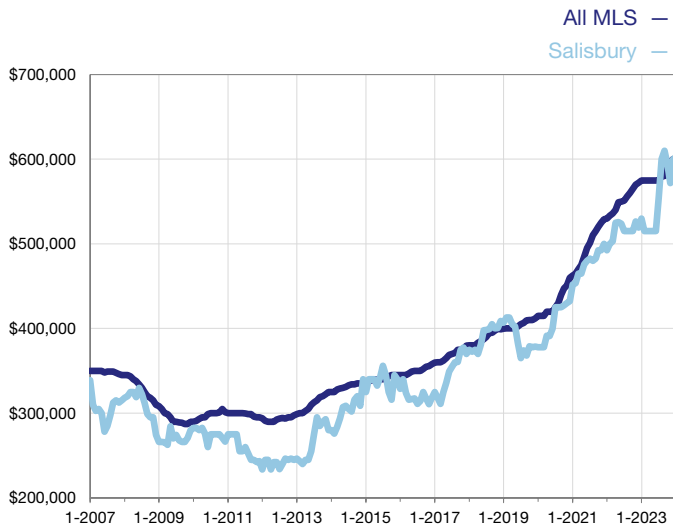
Condominium Properties

Key Metrics	February			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	3	3	0.0%	8	4	- 50.0%
Closed Sales	4	4	0.0%	7	4	- 42.9%
Median Sales Price*	\$474,900	\$429,950	- 9.5%	\$399,900	\$429,950	+ 7.5%
Inventory of Homes for Sale	7	2	- 71.4%	--	--	--
Months Supply of Inventory	2.0	0.4	- 80.0%	--	--	--
Cumulative Days on Market Until Sale	99	18	- 81.8%	69	18	- 73.9%
Percent of Original List Price Received*	96.0%	101.9%	+ 6.1%	95.2%	101.9%	+ 7.0%
New Listings	4	1	- 75.0%	6	5	- 16.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

