

Ayer

Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	5	6	+ 20.0%	13	15	+ 15.4%
Closed Sales	8	5	- 37.5%	15	14	- 6.7%
Median Sales Price*	\$675,000	\$560,000	- 17.0%	\$660,000	\$530,000	- 19.7%
Inventory of Homes for Sale	7	3	- 57.1%	--	--	--
Months Supply of Inventory	1.2	0.6	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	28	16	- 42.9%	37	24	- 35.1%
Percent of Original List Price Received*	99.3%	95.5%	- 3.8%	99.3%	99.8%	+ 0.5%
New Listings	6	7	+ 16.7%	18	16	- 11.1%

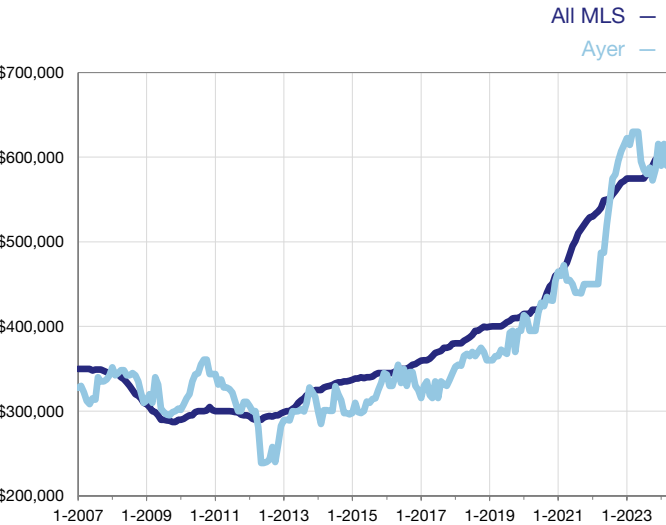
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	2	1	- 50.0%	4	6	+ 50.0%
Closed Sales	1	3	+ 200.0%	4	5	+ 25.0%
Median Sales Price*	\$542,500	\$360,000	- 33.6%	\$320,000	\$360,000	+ 12.5%
Inventory of Homes for Sale	5	2	- 60.0%	--	--	--
Months Supply of Inventory	1.6	0.6	- 62.5%	--	--	--
Cumulative Days on Market Until Sale	162	46	- 71.6%	55	38	- 30.9%
Percent of Original List Price Received*	101.4%	106.0%	+ 4.5%	102.3%	104.5%	+ 2.2%
New Listings	6	1	- 83.3%	8	5	- 37.5%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

