

Beverly

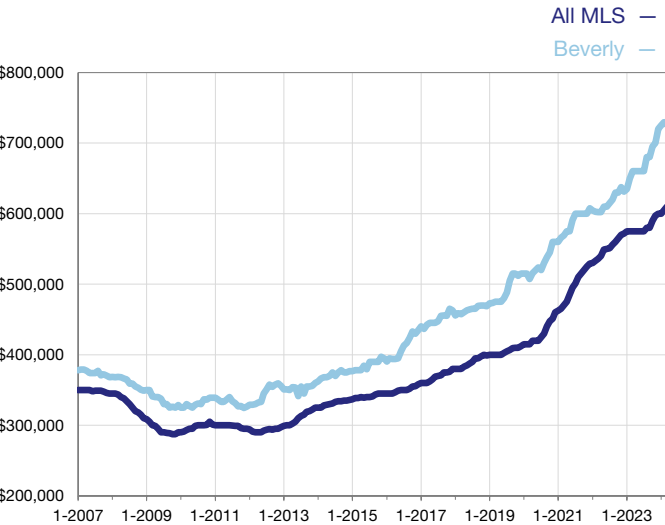
Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	18	+ 125.0%	33	45	+ 36.4%
Closed Sales	13	17	+ 30.8%	35	30	- 14.3%
Median Sales Price*	\$830,000	\$725,000	- 12.7%	\$679,000	\$702,500	+ 3.5%
Inventory of Homes for Sale	19	10	- 47.4%	--	--	--
Months Supply of Inventory	0.9	0.6	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	72	58	- 19.4%	42	52	+ 23.8%
Percent of Original List Price Received*	96.5%	98.8%	+ 2.4%	100.2%	98.6%	- 1.6%
New Listings	15	12	- 20.0%	39	40	+ 2.6%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	10	+ 25.0%	17	20	+ 17.6%
Closed Sales	6	7	+ 16.7%	15	13	- 13.3%
Median Sales Price*	\$405,000	\$432,500	+ 6.8%	\$443,000	\$432,500	- 2.4%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--
Months Supply of Inventory	1.0	0.5	- 50.0%	--	--	--
Cumulative Days on Market Until Sale	14	16	+ 14.3%	33	32	- 3.0%
Percent of Original List Price Received*	104.7%	99.9%	- 4.6%	99.0%	96.7%	- 2.3%
New Listings	12	8	- 33.3%	20	23	+ 15.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

