

Concord

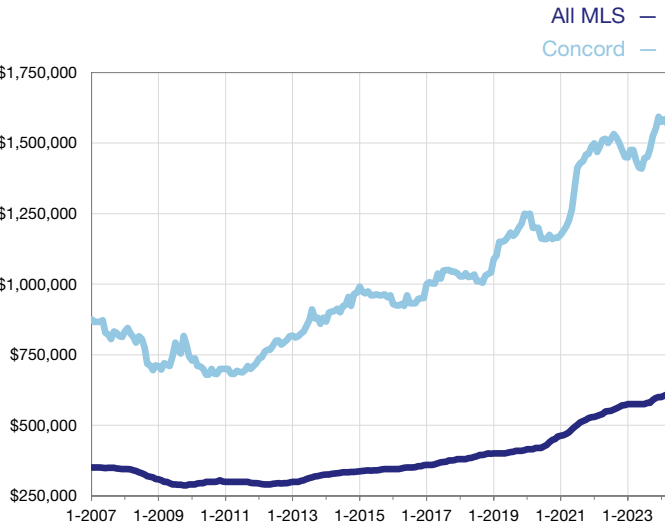
Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	13	22	+ 69.2%	33	43	+ 30.3%
Closed Sales	12	14	+ 16.7%	23	18	- 21.7%
Median Sales Price*	\$1,588,225	\$1,426,500	- 10.2%	\$1,626,450	\$1,508,000	- 7.3%
Inventory of Homes for Sale	27	18	- 33.3%	--	--	--
Months Supply of Inventory	1.9	1.4	- 26.3%	--	--	--
Cumulative Days on Market Until Sale	93	34	- 63.4%	82	37	- 54.9%
Percent of Original List Price Received*	101.7%	106.2%	+ 4.4%	98.7%	106.0%	+ 7.4%
New Listings	22	20	- 9.1%	46	52	+ 13.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	6	9	+ 50.0%	12	18	+ 50.0%
Closed Sales	6	7	+ 16.7%	8	18	+ 125.0%
Median Sales Price*	\$669,950	\$753,500	+ 12.5%	\$603,275	\$616,000	+ 2.1%
Inventory of Homes for Sale	6	6	0.0%	--	--	--
Months Supply of Inventory	2.1	1.4	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	22	18	- 18.2%	28	25	- 10.7%
Percent of Original List Price Received*	103.6%	103.3%	- 0.3%	102.0%	106.9%	+ 4.8%
New Listings	5	6	+ 20.0%	17	19	+ 11.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

