## **Falmouth**

Single-Family Properties		March		Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	25	38	+ 52.0%	82	89	+ 8.5%
Closed Sales	32	34	+ 6.3%	84	71	- 15.5%
Median Sales Price*	\$650,000	\$790,000	+ 21.5%	\$695,000	\$725,000	+ 4.3%
Inventory of Homes for Sale	40	42	+ 5.0%			
Months Supply of Inventory	1.2	1.4	+ 16.7%			
Cumulative Days on Market Until Sale	52	77	+ 48.1%	50	72	+ 44.0%
Percent of Original List Price Received*	95.1%	96.6%	+ 1.6%	95.3%	95.4%	+ 0.1%
New Listings	33	41	+ 24.2%	81	107	+ 32.1%

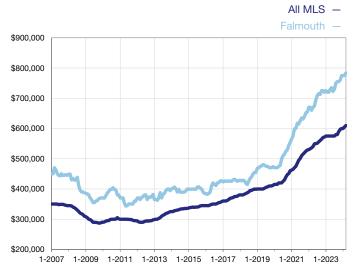
<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

<b>Condominium Properties</b>		March			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	5	7	+ 40.0%	20	12	- 40.0%	
Closed Sales	3	2	- 33.3%	14	12	- 14.3%	
Median Sales Price*	\$360,000	\$754,450	+ 109.6%	\$488,500	\$569,950	+ 16.7%	
Inventory of Homes for Sale	12	14	+ 16.7%				
Months Supply of Inventory	1.9	2.0	+ 5.3%				
Cumulative Days on Market Until Sale	11	112	+ 918.2%	38	40	+ 5.3%	
Percent of Original List Price Received*	105.2%	93.3%	- 11.3%	98.7%	96.0%	- 2.7%	
New Listings	14	9	- 35.7%	23	18	- 21.7%	

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## **Median Sales Price - Single-Family Properties**

Rolling 12-Month Calculation



## **Median Sales Price - Condominium Properties**

Rolling 12-Month Calculation

