

Hanson

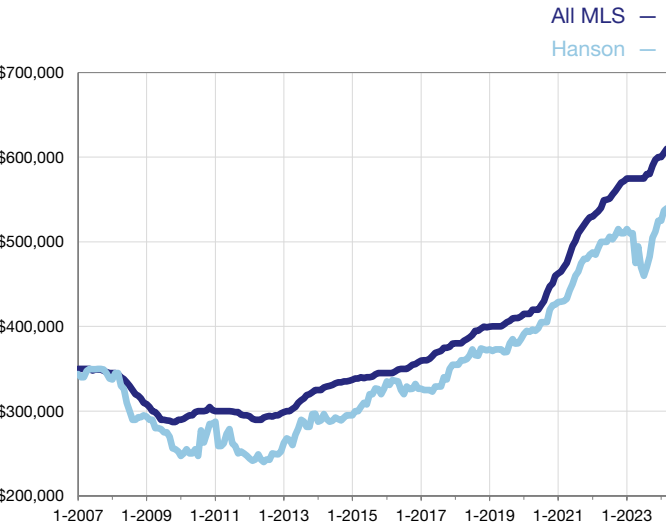
Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	6	- 25.0%	14	17	+ 21.4%
Closed Sales	5	6	+ 20.0%	12	18	+ 50.0%
Median Sales Price*	\$450,000	\$629,950	+ 40.0%	\$437,500	\$579,900	+ 32.5%
Inventory of Homes for Sale	11	3	- 72.7%	--	--	--
Months Supply of Inventory	1.6	0.4	- 75.0%	--	--	--
Cumulative Days on Market Until Sale	33	29	- 12.1%	36	46	+ 27.8%
Percent of Original List Price Received*	98.6%	100.1%	+ 1.5%	96.8%	97.9%	+ 1.1%
New Listings	12	3	- 75.0%	18	11	- 38.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	1	5	+ 400.0%	2	8	+ 300.0%
Closed Sales	1	1	0.0%	2	2	0.0%
Median Sales Price*	\$420,000	\$412,000	- 1.9%	\$387,500	\$513,500	+ 32.5%
Inventory of Homes for Sale	1	5	+ 400.0%	--	--	--
Months Supply of Inventory	0.4	2.5	+ 525.0%	--	--	--
Cumulative Days on Market Until Sale	135	26	- 80.7%	75	76	+ 1.3%
Percent of Original List Price Received*	88.4%	97.1%	+ 9.8%	93.5%	93.8%	+ 0.3%
New Listings	2	4	+ 100.0%	2	10	+ 400.0%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

