

# Local Market Update – March 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Haverhill

### Single-Family Properties

Key Metrics	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	21	20	- 4.8%	57	50	- 12.3%
Closed Sales	24	11	- 54.2%	51	45	- 11.8%
Median Sales Price*	\$500,000	<b>\$515,000</b>	+ 3.0%	\$495,000	<b>\$531,000</b>	+ 7.3%
Inventory of Homes for Sale	27	16	- 40.7%	--	--	--
Months Supply of Inventory	1.0	0.7	- 30.0%	--	--	--
Cumulative Days on Market Until Sale	49	11	- 77.6%	42	25	- 40.5%
Percent of Original List Price Received*	99.0%	<b>109.8%</b>	+ 10.9%	97.8%	<b>105.1%</b>	+ 7.5%
New Listings	31	13	- 58.1%	59	53	- 10.2%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

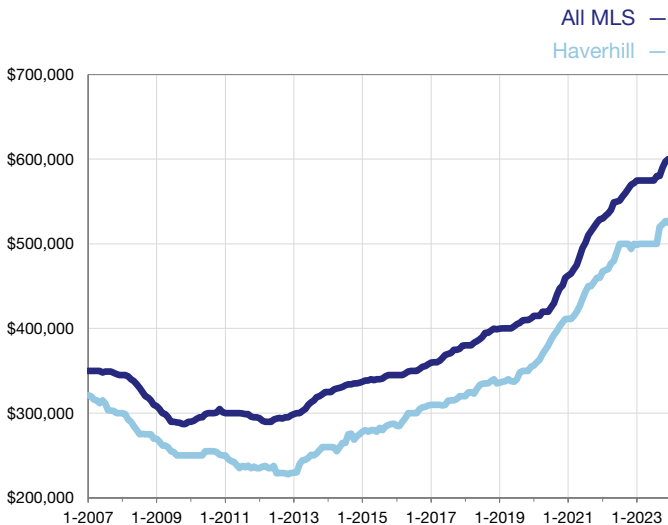
### Condominium Properties

Key Metrics	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Pending Sales	16	24	+ 50.0%	45	55	+ 22.2%
Closed Sales	18	23	+ 27.8%	56	41	- 26.8%
Median Sales Price*	\$352,500	<b>\$410,000</b>	+ 16.3%	\$349,950	<b>\$375,000</b>	+ 7.2%
Inventory of Homes for Sale	12	9	- 25.0%	--	--	--
Months Supply of Inventory	0.6	0.4	- 33.3%	--	--	--
Cumulative Days on Market Until Sale	30	23	- 23.3%	26	26	0.0%
Percent of Original List Price Received*	100.2%	<b>103.4%</b>	+ 3.2%	99.9%	<b>102.6%</b>	+ 2.7%
New Listings	15	19	+ 26.7%	49	57	+ 16.3%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

