

Lawrence

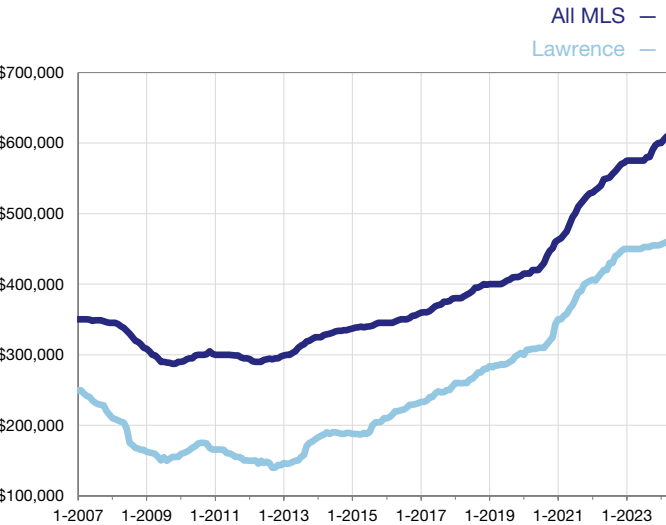
Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	6	17	+ 183.3%	13	28	+ 115.4%
Closed Sales	6	7	+ 16.7%	18	12	- 33.3%
Median Sales Price*	\$462,500	\$560,000	+ 21.1%	\$449,000	\$502,500	+ 11.9%
Inventory of Homes for Sale	14	1	- 92.9%	--	--	--
Months Supply of Inventory	1.4	0.1	- 92.9%	--	--	--
Cumulative Days on Market Until Sale	20	62	+ 210.0%	24	47	+ 95.8%
Percent of Original List Price Received*	103.9%	98.4%	- 5.3%	103.0%	100.7%	- 2.2%
New Listings	14	12	- 14.3%	22	28	+ 27.3%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	8	4	- 50.0%	16	11	- 31.3%
Closed Sales	3	2	- 33.3%	6	10	+ 66.7%
Median Sales Price*	\$235,000	\$297,500	+ 26.6%	\$297,500	\$282,500	- 5.0%
Inventory of Homes for Sale	6	5	- 16.7%	--	--	--
Months Supply of Inventory	1.6	1.5	- 6.3%	--	--	--
Cumulative Days on Market Until Sale	9	4	- 55.6%	15	27	+ 80.0%
Percent of Original List Price Received*	98.4%	103.0%	+ 4.7%	100.0%	100.9%	+ 0.9%
New Listings	11	5	- 54.5%	21	12	- 42.9%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

