

# Local Market Update – March 2024

A RESEARCH TOOL PROVIDED BY THE MASSACHUSETTS ASSOCIATION OF REALTORS®

## Salisbury

### Single-Family Properties

Key Metrics	March			Year to Date		
	2023	2024	+ / –	2023	2024	+ / –
Pending Sales	2	4	+ 100.0%	8	10	+ 25.0%
Closed Sales	2	3	+ 50.0%	7	8	+ 14.3%
Median Sales Price*	\$595,000	<b>\$710,000</b>	+ 19.3%	\$491,000	<b>\$637,500</b>	+ 29.8%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--
Months Supply of Inventory	0.8	1.4	+ 75.0%	--	--	--
Cumulative Days on Market Until Sale	79	107	+ 35.4%	59	59	0.0%
Percent of Original List Price Received*	88.1%	<b>97.4%</b>	+ 10.6%	96.7%	<b>98.0%</b>	+ 1.3%
New Listings	1	6	+ 500.0%	7	12	+ 71.4%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

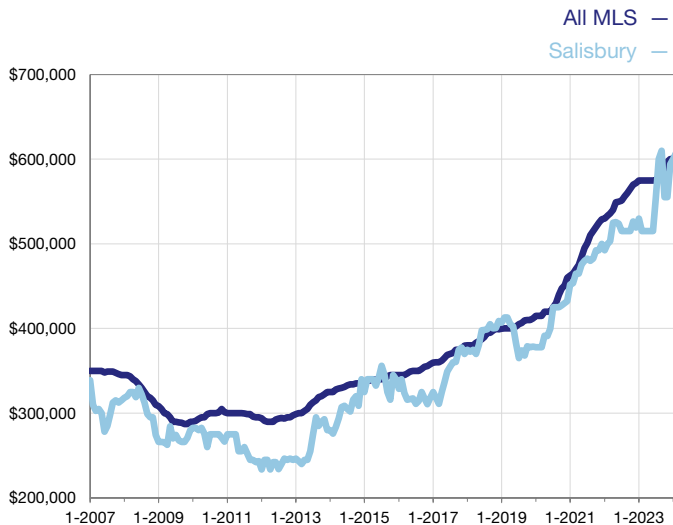
### Condominium Properties

Key Metrics	March			Year to Date		
	2023	2024	+ / –	2023	2024	+ / –
Pending Sales	4	1	- 75.0%	12	5	- 58.3%
Closed Sales	5	4	- 20.0%	12	8	- 33.3%
Median Sales Price*	\$580,000	<b>\$680,250</b>	+ 17.3%	\$497,450	<b>\$634,950</b>	+ 27.6%
Inventory of Homes for Sale	10	3	- 70.0%	--	--	--
Months Supply of Inventory	3.0	0.6	- 80.0%	--	--	--
Cumulative Days on Market Until Sale	88	25	- 71.6%	77	21	- 72.7%
Percent of Original List Price Received*	104.5%	<b>100.0%</b>	- 4.3%	99.1%	<b>101.0%</b>	+ 1.9%
New Listings	7	3	- 57.1%	13	8	- 38.5%

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



### Median Sales Price – Condominium Properties

Rolling 12-Month Calculation

