Wayland

Single-Family Properties	March			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-
Pending Sales	11	13	+ 18.2%	19	25	+ 31.6%
Closed Sales	6	7	+ 16.7%	13	20	+ 53.8%
Median Sales Price*	\$995,000	\$1,360,000	+ 36.7%	\$870,000	\$1,118,000	+ 28.5%
Inventory of Homes for Sale	11	12	+ 9.1%			
Months Supply of Inventory	1.0	1.2	+ 20.0%			
Cumulative Days on Market Until Sale	50	30	- 40.0%	47	61	+ 29.8%
Percent of Original List Price Received*	104.9%	95.5%	- 9.0%	100.4%	91.4%	- 9.0%
New Listings	13	13	0.0%	24	34	+ 41.7%

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties		March			Year to Date		
Key Metrics	2023	2024	+/-	2023	2024	+/-	
Pending Sales	2	3	+ 50.0%	3	9	+ 200.0%	
Closed Sales	0	2		5	6	+ 20.0%	
Median Sales Price*	\$0	\$1,597,500		\$545,000	\$784,950	+ 44.0%	
Inventory of Homes for Sale	3	2	- 33.3%				
Months Supply of Inventory	1.0	0.8	- 20.0%				
Cumulative Days on Market Until Sale	0	48		43	46	+ 7.0%	
Percent of Original List Price Received*	0.0%	95.7%		94.8%	97.9%	+ 3.3%	
New Listings	3	1	- 66.7%	5	5	0.0%	

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties

Rolling 12-Month Calculation



Median Sales Price – Condominium Properties

Rolling 12-Month Calculation



