

Westwood

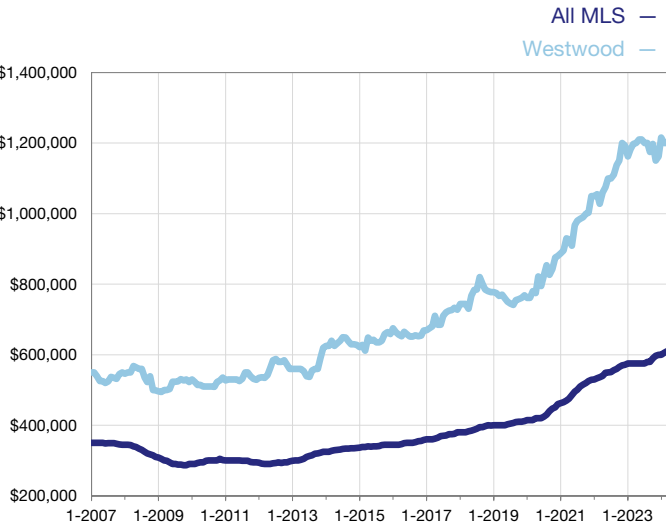
Single-Family Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	14	12	- 14.3%	32	24	- 25.0%
Closed Sales	6	12	+ 100.0%	22	25	+ 13.6%
Median Sales Price*	\$1,688,000	\$1,315,000	- 22.1%	\$1,221,000	\$1,230,000	+ 0.7%
Inventory of Homes for Sale	19	15	- 21.1%	--	--	--
Months Supply of Inventory	1.5	1.7	+ 13.3%	--	--	--
Cumulative Days on Market Until Sale	56	59	+ 5.4%	56	46	- 17.9%
Percent of Original List Price Received*	102.7%	105.2%	+ 2.4%	98.1%	103.8%	+ 5.8%
New Listings	18	11	- 38.9%	37	36	- 2.7%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Condominium Properties	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
Key Metrics						
Pending Sales	3	3	0.0%	10	5	- 50.0%
Closed Sales	3	1	- 66.7%	7	1	- 85.7%
Median Sales Price*	\$849,900	\$480,000	- 43.5%	\$849,900	\$480,000	- 43.5%
Inventory of Homes for Sale	12	3	- 75.0%	--	--	--
Months Supply of Inventory	4.9	1.4	- 71.4%	--	--	--
Cumulative Days on Market Until Sale	74	243	+ 228.4%	93	243	+ 161.3%
Percent of Original List Price Received*	97.7%	91.4%	- 6.4%	98.1%	91.4%	- 6.8%
New Listings	3	2	- 33.3%	16	5	- 68.8%

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single-Family Properties
Rolling 12-Month Calculation



Median Sales Price – Condominium Properties
Rolling 12-Month Calculation

